

A. Dismissal or Conversion of Case
Sections 348, 349, 706, 707, 1307(c), 1112

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Conversion and dismissal are delineated in each of the three major forms of bankruptcy (Chapters 7, 11 and 13). The general effect of a dismissal or conversion is found in Sections 348 and 349 of Title 11 of the United States Code of Laws (the “Bankruptcy Code”). Hereinafter, references to a Section shall be a reference to a section within the Bankruptcy Code unless otherwise specified.

A.1. Conversion

A.1.1 From Chapter 7 to Another Chapter

Section 706(a) provides that the debtor may convert a Chapter 7 case to a Chapter 11, 12, or 13 as long as the case has not been previously converted from another chapter. Waivers that prohibit the conversion of bankruptcy cases to or from a Chapter 7 are unenforceable. As it relates to creditors or other parties in interest, they may make a motion to convert a case under Chapter 7 to only Chapter 11. See Section 706(b) (allowing for conversion to Chapter 11); Section 706(c) (prohibiting conversion to Chapter 12 or 13 without debtor's consent). The creditor bears the burden of showing conversion to Chapter 11 will benefit all of the parties in interest and the decision on whether to convert is left to the sound discretion of the trial court. See 124 Cong. Rec. H11,098 (September 28, 1978); S.17414 (October 6, 1978). Conversion is contingent on the eligibility of the debtor to be a proper debtor under the new chapter. Section 706(d).

A.1.2. From Chapter 7 to Chapter 13

A.1.3. Creditors Rights in Motion to Convert.

A.1.4. From Chapter 13 to another Chapter

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Section 1112(a) also gives the debtor the ability to convert a Chapter 11 to a chapter 7 unless 1. The debtor is no longer the debtor in possession,

2. The case was commenced as an involuntary case, or
3. The case was converted on someone else's request.

A court may convert a case from a Chapter 11 to a Chapter 7 if the debtor seeks Chapter 11 protection for subjective bad faith or if the case is objectively futile. *Finney v. Smith*, 141 B.R. 94 (E.D. Va. 1192) *aff'd and modified* 992 F.2d 43 (4th Cir. 1993).

In the case of *In re Phoenix Medical Technology, Inc.*, C/A No. 00-07253-W (Bankr. D.S.C. 3/30/2001), the South Carolina Bankruptcy Court, the Court found that sufficient cause existed to convert the Chapter 11 case to a Chapter 7 through a two-step process: (1) the Court examined whether "cause" exists to dismiss the Chapter

In the case of *In re Carowinds Boulevard Homes, Inc.*, C/A No. 00-10572-W (Bankr. D.S.C. 12/20/2000)(JW), the Court denied the creditors' Motion to Convert the Chapter 11 case to a Chapter 7 even though (1) the Debtor improperly used a secured parties collateral, (2) the debtor was significantly out-of-trust, (3) the Debtor made untruthful statements regarding the location of the collateral, and (4) the present management's failed to distance itself from the pre-petition management. In so denying, the Court recognized that conversion is a drastic remedy and noted that the case was only 21 days old at the time of the hearing on the Motion to Convert. Even though the Court refused to convert the case, the Court did order the appointment of a Chapter 11 Trustee.

However, in the case of *In re Long Bay Dunes Homeowners Association, Inc.*, C-99-06930-W (Bankr. D.S.C. 11/8/1999), the South Carolina Bankruptcy Court granted the Motion to Dismiss the Chapter 11 Bankruptcy.

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The Court applied the two-pronged test set forth by the Fourth Circuit in *Carolyn* and considered whether the reorganization was objectively futile and whether the case was filed in subjective bad faith. The Court concluded that there was no valuable ongoing business activity to protect by filing a Chapter 11 and that a confirmation of the plan could not be met pursuant to § 1129 because the only unimpaired class had indicated their objection to the plan.

Timing seems to have a great deal to do with the success of a motion to dismiss or convert. Local Rule 2081-1(c) of the South Carolina Bankruptcy Court provides that a debtor has 180 days from the date of the petition to file a plan and disclosure statement. If the debtor fails to meet this deadline, this alone justifies the conversion or dismissal of a case.

After the Chapter 11 plan has been confirmed the debtor is no longer a debtor in possession and cannot convert the case into a Chapter 7. *In re T.S.P. Indus., Inc.*, 120 B.R. 107 (Bankr. N.D. Ill. 1990).

1.A.6. Effect of Conversion

The effect of Conversion is governed by Section 348. A conversion constitutes a new order for relief, but does not change the petition's filing date. A claim arising after the original order for relief but after conversion is treated as a pre-petition claim (that still may be entitled to priority status as an administrative claim).

Conversion of a case does not reset the period for objecting to the debtor’s exemptions. *In re Bell*, 225 F.3d 203 (2d Cir. 2000). However, the conversion from a Chapter 11 to a Chapter 7 generates a new period for filing complaints objecting the discharge of a debt. *F & M Marquette Nat’l Bank v. Ritchards*, 780 F.2d 24 (8th Cir. 1985).

Conversion of the case does not change rulings made during the previous chapter proceeding and would not revive a lien set aside during the previous chapter proceeding. *In re Cooke*, 169 B.R. 662 (Bankr. W.D. Mo.

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19994). Also, some case law holds that a confirmed plans of reorganization bind creditors, not just in cases that are converted but also in state court proceedings. See *McNaughton-McKay Electric Co., Inc. v. Andrich*, 482 S.E.2d 564 (S.C. Ct. App. 1997) (creditor had to adjust amount claimed by the amount agreed to in confirmed plan of reorganization).

Lastly, under 348 (f) if a debtor converts a chapter 13 into a chapter 7 the property's valuations and allowed secured claims will apply in the converted case (reduced by the amount paid in the Chapter 13).

A.2. Dismissal

A.2.1. Creditors Rights to Seek to Dismiss Chapter 7.

Under Section 707(a) a Court may dismiss a Chapter 7, only after notice and a hearing and after a finding of cause (such as unreasonable delay and nonpayment of any fees). Under Section 707(a), Courts often differ on what is cause (lack of good faith , bad faith, etc.) to dismiss a case. Cases often show that dismissal may not be always appropriate where the debtor acted in bad faith or is abusing the bankruptcy system and the dismissal will only serve to injure creditors. *See generally In re Turpen*, 244 B.R. 431 (B.A.P. 8th Cir. 2000); *In re Simmons*, 200 F.3d 738 (11th Cir. 2000).

A.2.2. The Court and U.S. Trustee Substantial Abuse Determination in Chapter 7.

Under Section 707(b), the Court or an United States Trustee (not a creditor) can move to dismiss the case if the debtor's debts are primarily consumer debts and the petition is a substantial abuse of Chapter 7. Primarily consumer debt has been defined as more than 50% of the total debt. *In re Stewart*, 175 F.3d796 (10th Cir.1999).

Determining if substantial abuse exists under the circumstances include evaluating factors such as: (1) sudden illness, calamity, disability, or unemployment; (2) cash advances for consumer purchases in excess of the

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ability to pay; (3) excessive family budget; (4) accurate reflection of the debtor's true financial status in the debtor's schedules and statement of income and expenses; (5) the debtor's good faith; (6) if the debtor enjoys a stable source of future income; (7) if the debtor is eligible for a chapter 13; (8) if state remedies exist to ease the financial troubles; (9) the degree of relief available through private negotiation; and (10) if the debtor's expenses are able to be reduced without depriving him of necessities. *In re Stewart*, 175 F.3d 796 (10th Cir. 1999).

2.A.3. Dismissal in Chapter 13.

Under Section 1307, after notice and hearing a party in interest or the United States Trustee may dismiss a chapter 13 case for cause if the dismissal is in the best interest of the creditors and the estate. Section 1307(c) provides ten (10) examples of cause for dismissal or conversion. The last two can only be exercised by the United States Trustee.

2.A.4. Dismissal in Chapter 11.

Section 1112 also allows a party in interest or the United States Trustee to dismiss the case after notice, and a hearing where cause is established. A dismissal under 349(a) is normally without prejudice and the debtor can refile and obtain discharge from those debts that were previously filed in first case. The court can dismiss the case with prejudice which forbids the debtor from freely discharging her debts for a specified period of time. A dismissal “revests the property of the estate in the entity in which such property was vested immediately before the commencement of the case.” 349(b)(3).

In the case of *In re Hartley*, 187 B.R. 506 (Bkrtcy. D.S.C. 1995), the Court dismissed Debtor's Chapter 13 based upon debtors and debtor's spouses previous filings. However, in the case of *In re Heath*, 188 B.R. 17 (Bkrtcy. D.S.C. 1995), the Chapter 13 debtor's case was not dismissed for lack of good faith, just because the husband had

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filed a previous Chapter 13. The court did not impute this filing to this debtor because of a divorce and general animosity towards each other.

As it relates to dismissals with prejudice, in the case of *In re Marett*, 96-72959-W (Bkrtcy.D.S.C. 11/13/96), the court dismissed Chapter 13 with prejudice for 180 days and sanctioned debtor for repetitive filing and for lack of feasibility, failure to pay and failure to file documents and provide information.

If the original bankruptcy is dismissed, the creditor in a subsequent case, can recalculate his claim and interest on that original claim. *In re Whitmore*, 154 B.R. 314 (Bankr. D. Nev. 1993). The dismissal of a case reinstates a void lien unless the court orders otherwise. *In re Sadler*, 935 F.2d 918 (7th Cir. 1991).

Dismissal of a case does not immediately strip the bankruptcy court of jurisdiction over a related adversary proceeding. *In re Porgis*, 44 F.3d 159 (2nd Cir. 1995).

If a confirmed Chapter 13 case is dismissed, then the funds must still be dispersed pursuant to the plan and not returned to the debtor. *In re Bell*, 248 B.R. 236 (Bankr. W.D. N.Y. 2000).

Creditors should note that they can move for dismissal under 1307 or 1112. Also that they can move that the case be dismissed with prejudice. Furthermore, a dismissal frees up all property encumbered by the bankruptcy.

B. Appointment of a Trustee or Examiner

Section 321 dictates who may serve as a trustee while 322 governs the Trustee's qualifications and bonds. Section 323 provides that the Trustee is the representative of the estate and that he has the capacity to both sue and be sued.

B.1. The Trustee's Ability to Waive the Debtor's Attorney-Client Privilege

Our holding today has no bearing on the problem of individual bankruptcy, which we have no reason to address in this case. . . . An individual . . . can act for himself; there is no ‘management’ that controls a solvent individual’s attorney-client privilege. If control over that privilege passes to a trustee, it must be under some theory different from the one we embrace in this case.

Several courts since *Weintraub* have considered the issue of the Trustee’s rights to waive the individuals’ attorney client privilege. The Bankruptcy Court for the District of Colorado in *In Re Foster*, 217 B.R. 631 (Bankr. Colo. 1997) provides the most thoroughly reasoned case on the issue of passage of attorney-client information in an individual chapter 7 case. That court held:

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Similarly, in the case of *In Re Bazemore*, 216 B.R. 1020 (Bankr. S.D.Ga. 1998), the Court confronted the issue of whether or not the trustee in a Chapter 7 individual bankruptcy has the authority to waive the attorney-client privilege of the debtor and require the debtor's insurance company appointed attorney to be deposed regarding his representation of the debtor in the state court action. The Court concluded that the examination would aid the trustee in determining whether the bankruptcy estate of the debtor had a cause of action against the attorney and the insurance company for malpractice or bad faith. The Court concluding that the trustee could waive the privilege and held:

Id. at 1025.

Nevertheless, there is a line of cases finding that a trustee does not have the power to waive the attorney-client privilege of the individual debtor and these cases focus on personal harm to or control over the debtor. See *e.g. In Re Silvio*, 27 B.R. 28 (Bankr. S.D. Fla. 1982) (Where an individual owner of the stock of a bankruptcy corporation also filed for bankruptcy, the trustee could not waive the privilege for the individual because the disclosure could involve criminal conduct and thus, loss of personal freedom).

B.2.1. The Chapter 7 Trustee

Section 701 provides for the immediate appointment of a Chapter 7 interim trustee. In South Carolina, this Trustee is appointed from a panel of private trustees. If a creditor is uncomfortable with the appointed trustee, the creditor can then call for the election of a new trustee under Section 702. This creditor must be a fixed unsecured

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creditor entitled to a distribution of property of the estate. The creditor cannot be an insider. This election is held at the 341 first meeting of creditors. A candidate is elected the new trustee if 20% of those unsecured creditors vote for him and he receives a majority of votes of the creditors who hold a majority of the claims. If a vacancy occurs, a new trustee will be elected or appointed under 703.

The Trustee in a Chapter 7 case has the authority to bring law suits under state law or federal law and may, with court order, continue the conduct of the debtor's business. Further, the Court may allow a Chapter 7 Trustee to transfer an avoiding power to a creditor if the creditor is pursuing interests common to the benefit of all creditors. *In re P.R.T.C.*, 177 F.3d 774 (9th Cir. 1999).

B.2.2. Chapter 11 Trustee

Section 1104 governs the appointment of a trustee or examiner in chapter 11 cases. The trustee replaces the debtor in possession to operate the business and manage the reorganization efforts. An examiner investigates the business without replacing the debtor in possession. Upon request of a party in interest and after notice and a hearing the court must order the appointment of a trustee for a showing of cause or if the appointment is in the best interest of creditors, equity holders, and the estate. An examiner may also be appointed in the same way for the same basic circumstances. An examiner **MUST** be appointed if the unsecured debts exceed 5 million dollars. The Court can terminate the trustee or examiner pursuant to Section 1105. Section 1106 provides the specific duties of the trustee or examiner, which incorporates many of the applicable provisions of the Chapter 7 trustee, including investigating the debtor in possession and the business and filing reports, etc. The Court may appoint an examiner *sua sponte*. *In re First Am. Health Care of Georgia Inc.*, 208 B.R. 992 (Bankr. S.D. Ga. 1996).

B.2.3. The Chapter 13 Trustee

Creditors should be aware of the trustee's responsibilities under the appropriate bankruptcy chapter. If the creditor is unhappy with the trustee, then that creditor may be able to get the trustee removed or later take legal action against the trustee.

C.1. Amount of Secured Claim

Creditors can call for a section 506(a) valuation hearing or the hearing may accompany the confirmation hearing as long as Bankruptcy Rule 3012 is properly followed. If amount in collateral is greater than amount on lien, then creditor is in good shape and is oversecured. If the value of the collateral is less than amount of the debt, the creditor is undersecured. For oversecured creditors, under 506(b) post petition interest is permitted and the recovery of fees and costs may be permitted when they are reasonable and are provided for in the agreement under which the claim arose. *See Rake v. Wade*, 508 U.S. 464, 113 S.Ct. 2187, 124 L.ed. 2d 424 (1993) (Chapter 13 debtor required to pay postpetition, preconfirmation interest to oversecured creditor holding mortgage on principal residence regardless of whether mortgage provides for such interest).

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As it relates to attorney fees awarded in a foreclosure action, in the case of *In re Epps*, 99-00026-W (Bkrcty. D.S.C. 7/9/99), the Court held that the debtor was precluded from challenging a pre-petition state court award of attorney's fees pursuant to the Rooker-Feldman Doctrine. Nevertheless, Court allowed the Chapter 13 Trustee to challenge the reasonableness of the attorney's fees.

Adequate protection is protection afforded to the holders of secured claims. The concept of adequate protection preserves the secured creditors position at the time of bankruptcy. Section 361 provides three ways to provide adequate protection over a property interest. Adequate protection may be achieved by using cash payments, replacement liens, or any other method that provide an equivalent of the entity's interest in property.

Section 362(d)(1) states that a party in interest (a creditor) can move to lift the stay for cause, including a lack of adequate protection in the property. Section 506 is intertwined with 361 as the valuation of the collateral is very important in determining if the creditor is adequately protected. 363(e) provides that the court will stop the

The following could provide adequate protection: a large equity cushion, requirement of payments to the creditor, or a interest in a stream of future rents. Section 361 protects a broad range of creditor interests and will depend on the factual situation in each case concerning both the nature and the use of the collateral. A substantial equity cushion can obviate the need for any other adequate protection. *In re Mellor*, 734 F.2d 1396 (9th Cir. 1984).

The statutory scheme of Section 361 indicates that adequate protection is intended to encompass a broad range of creditor interests and does not mandate an interpretation of the creditor's interest as a whole of the economic bargain. It is clearly susceptible to differing applications over a wide range of fact situations and will depend on the nature of the collateral and the proposed use of the collateral. *In re Briggs Transp. Co.*, 780 F.2d 1339 (8th Cir. 1985).

E.1. General Rules for Relief

Relief from the automatic stay is governed by 362(d). A party in interest may move for relief of the stay, which the court will properly grant after notice and a hearing. To get relief from the stay the creditor must satisfy both parts of the 362(d) test. First, the stay can be lifted for cause, including a lack of adequate protection and second, if the debtor does not have equity in the property and the property is not needed for an effective reorganization. 362(d)(3) then provides specific rules when the bankruptcy concerns a single asset real estate case. 362(e) provides that thirty days after the motion for relief, the stay shall be lifted unless the court after both notice

and a hearing orders the stay to continue in effect pending the conclusion of or as a result of a final determination of 362(d).

For property to be necessary for an effective reorganization, there must be reasonable possibility of a successful reorganization within a reasonable time. *United Savings Ass'n of Texas v. Timbers of Inwood Forest Assoc., Ltd.* 484 U.S. 365(1988).

The bankruptcy court may properly lift the automatic stay in an equitable distribution suit if (1) the state court has special expertise in handling domestic matters, (2) judicial economy is promoted because the state proceedings may be completed quickly and inexpensively, and (3) the entry of the judgment in state court does not harm the estate or the interests of other creditors because the bankruptcy court retains jurisdiction to determine the amount the former spouse is to be paid on the claim. *In re Robbins*, 964 F.2d 342 (4th Cir. 1992); *In re Dole*, 96-77677-W (Bkrcty.D.S.C. 2/21/97) (Court modified automatic stay to allow the state family court to decide issues related to support, equitable division of marital property and to allow the debtor to obtain a divorce decree.

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In South Carolina, the Bankruptcy Courts generally will enforce a knowing and voluntary waiver of the automatic stay. *See In re Darrell Creek Associates, L.P.*, 187 B.R. 908 (Bkrcty. D.S.C. 1995) (waiver-of-stay agreement executed prepetition by a Chapter 11 debtor provided cause for lifting the automatic stay to allow the mortgagee to foreclose.) However, in circumstances where the debtor performs under the terms of the agreement, the Bankruptcy Court will retain jurisdiction to determine the extent to which the automatic stay has been waived. In the case of *In re Drawdy*, No. 01-04844-W (Bankr. D.S.C. 09/20/01), the creditor sought to enforce a pre-petition waiver agreement, included in a state court order, whereby Debtors waived their right to object in the event Creditor sought relief from the automatic stay. Nevertheless, the Court reasoned it was not barred because (1) the waiver provision was operative only in the event of Debtors's default of the agreement and the Court found that Debtors complied with the agreement; (2) the state court did not determine the issue of the automatic stay's applicability; and (3) the waiver agreement is not self-executing but is only one factor a court considers when determining whether relief from stay is appropriate. The Court ruled that the agreement was not enforceable because Debtors had performed according to its modified terms. The Court denied Creditor's motion for relief from stay. *See Also*,

In the case of *In re Holmes*, 99-08796-B (Bankr. D.S.C. 11/23/1999), the mortgage creditor filed a motion for relief from the automatic stay. Prior to the filing of the Chapter 13 petition, a foreclosure action had terminated, with the mortgage creditor as the successful bidder at the foreclosure sale. Even though the Master's Deed was signed, it had yet to be recorded. The Court relied on precedent to conclude that upon foreclosure on the property, the debtor is divested of any interest, including the equity of redemption; thus, the property in question was no longer property of the bankruptcy estate. As a result, the Court concluded that such facts constituted sufficient "cause" to grant relief from the stay pursuant to §§362(d)(1). However, the Court recognized that the debtor had raised a significant question regarding whether the service of the Summons and Complaint in the foreclosure action was effective. In applying the Rooker-Feldman doctrine, the Court concluded that the determination of proper service was left to the state courts; however, to provide an opportunity for the debtor to address the issue of proper service with the state court, the Court granted the Motion but made it effective at a later date.

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Generally, repossessed property remains property of the estate. Property in the hands of a creditor is subject to a turnover action by the debtor or trustee. If the creditor fails to voluntarily turnover the property, he may be subject to sanctions, such as attorney fees. However, the creditor could force the issue by bringing a motion for relief from the stay because of lack of adequate protection.

In the case of *Jennings v. R & R Cars and Trucks (In re Jennings)*, No. 01-02330-W; Adv. No. 01-80044-W (Bankr. D.S.C. 9/17/01) the court found that the creditor failed to voluntarily turn over the property and entered an Order that determined damages for failing to turnover and violation of the automatic stay. Previously, in an adversary proceeding, the Court ordered the Creditor to return the vehicle, lawfully repossessed prepetition. By the

Generally, the filing of a bankruptcy petition protects the debtor. However, under some limited number of circumstances, the automatic stay is extended to protect partners of a general partnership, the general partner of a limited partnership, and officers, directors and principals of a corporations, where the judgment against these would be a judgment against the corporation itself. Unless, one of these exceptional circumstances exist, the automatic stay will not generally be extended to include third parties.

In the case of *In re Ragin*, C/A No. 99-11323-D (Bankr. D.S.C. 3/3/2000), the Court granted the Motion for Relief from the Automatic Stay and the Motion for Relief from Co-Debtor Stay filed by the Bank. The Bank was the holder of a second mortgage lien on a parcel of real property. The Note was signed by both Debtor and a third party, but the property that secured the Note was solely owned by the third party. The Court held that, in addition to the relief granted under Section 1301(c), the Bank was also entitled to a modification of the automatic stay for purposes of completing its Foreclosure Action.

In the case of *In re Kinard*, C/A No. 01-03621-W (Bankr. D. S.C. Nov. 21, 2001), the Court granted relief from the automatic stay pursuant to Section 362(d)(2). Debtor argued that the real property collateral will appreciate in the future and that its later sale will be the only way for him to reorganize. The Court ruled that, in order for property to be necessary for reorganization, a debtor must show a reasonable possibility of a successful

In the case of *In re Madden*, 99-08282-W (Bankr. D.S.C. 12/21/1999) the Court denied Creditor's Motion for Relief from the Automatic Stay even though the Debtor filed a Chapter 13 bankruptcy proceeding approximately two months after purchasing a truck and Debtors made no payments prepetition on the vehicle. The Court found that the truck was necessary for an effective reorganization, thus precluding relief from the stay pursuant to §§362(d)(2) because Debtors worked separate shifts and needed the vehicle for transportation. Furthermore, the Court found that even though the time between the purchase of the truck and the filing of the bankruptcy case was short, there were no indications that the bankruptcy was filed in bad faith thus precluding relief from the stay pursuant to Section 362(d)(1).

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In the case of *In re Trapp*, C/A No. 00-09987-W (Bankr. D.S.C. 1/5/2001), the mortgagee had entered into a Mortgage and Note with the Brewers, who subsequently sold the mortgaged property to Debtor, without the

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Mortgagee's consent nor knowledge. Debtor then filed for relief under Chapter 13 and proposed to cure the arrears on the debt and recommence monthly payments to the Mortgagee. The Mortgagee filed a Motion to Modify Stay and Objection to Plan of Reorganization asserting that it was entitled to relief from the automatic stay pursuant to 11 U.S.C. §§362(d)(1) and (2) to permit it to proceed in State Court with foreclosure and eviction proceedings and further objecting to any treatment in Debtor's Chapter 13 Plan on the grounds that there is no debtor-creditor relationship between Debtor and Mortgagee and that therefore the mortgage debt was not a "claim". Furthermore, the mortgagee argued that the Plan may not cure and reinstate Mortgagee's claim, which was accelerated upon the expiration of the right to cure. The Court first concluded that a Chapter 13 debtor who is not in contractual privity with the mortgagee can repay a mortgage lien through the plan because the mortgagee holds a "claim" against the debtor's estate, even though there is no privity between the mortgagee and the debtor. Furthermore, the Court concluded that the fact that the debt to the Mortgagee was accelerated due to debtors' default did not prohibit the curing of such default through the Chapter 13 Plan.

F. Unexpired Leases and Executory Contracts

Unexpired Leases and Executory Contracts are governed by Section 363 and 365. Section 363 governs the postpetition use, lease and sale of estate property. This section also governs “cash collateral.” Section 363(b) provides the Trustee with the ability to “use, sell or lease” estate property outside the ordinary course of the estate. Section 363(c) provides the trustee with instances when the property can be sold, leased or used pursuant to the ordinary course of business. The Trustee must also lease all property pursuant to any relief granted from the stay.

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Section 365(a) specifically provides the Trustee with the ability to assume, or reject any debtor’s executory contract or unexpired lease. Note that neither “executory contract” nor “unexpired lease” is defined in the Bankruptcy Code. Subsections (b), (c) and (d) state limitations on the Trustee’s power to assign or assume a lease or executory contract. If the executory contract or lease is in default, the Trustee still may assume the contract or lease, but the trustee must either cure, compensate, or provide adequate assurance of future performance under the lease. The Court must usually approve these assignments.

The court uses a business judgment standard in determining whether to approve a rejection, assumption or assignment. *In re G.I. Indus.*, 204 F.3d 1276 (9th Cir. 2000). An executory contract or unexpired lease becomes property of the estate when it is assumed by the trustee. *Id.*

A creditor with an interest in the lease does not have standing to raise a section 365(d)(4) contention that the property covered in the lease is not part of the bankruptcy estate. *In re James Wilson Assoc.*, 965 F.2d 160 (7th Cir. 1992).

Section 365(b)(1)(B) does not create an independent right to a fee award. To recover fees the lessor must demonstrate that the lease contains a clear contractual provision allocating the right to collect fees, the provision is lawful, and that the losses are for actual pecuniary losses resulting from the defaults under the lease - attorneys' actions were taken primarily to collect sums due under the lease or to enforce an obligation of the leasee. *In re Shangri-La, Inc.*, 167 F.3d 843 (4th Cir. 1999).

G. Priorities

Priorities are governed by Section 507. Section 507(a) delineates the categories of claims that are entitled to priority in bankruptcy cases. Pursuant to 104(b) the dollar cap on some priority claims increases every 3 years

1. Administrative expenses under Section 503(b) - These expenses include the “actual, necessary costs and expenses of preserving the estate, including wages, salaries or commissions, certain fines and taxes. Administrative expenses also may include bank charges, insurance, assumed lease obligations, leases, executory contracts. Such things as a prepetition pension plan, lump sum employment contracts and criminal fines or environmental penalties are not administrative expenses. Once a lease is assumed, even if later rejected, its an administrative expense. *In re Klein Sleep Prods, Inc.* 78 F.3d 18 (2d Cir. 1996). A broker’s commission is a proper administrative expense after the broker has delivered a ready and willing buyer pursuant to the brokerage contract. *In re Ferncrest Court Partners Ltd.*, 66 F.3d 778 (6th Cir. 1995). “Creditors may not claim lump sum payments, as administrative expenses, due upon termination pursuant to their employment contracts with the debtor because (1) the claims did not arise from a transaction with the debtor possession; (2) the consideration supporting the right to payment was neither supplied nor beneficial to debtor in possession; and (3) the payments were not actual and necessary costs and expenses of preserving the estate.” *In re Comm. Fin. Servs.* , 246 F.3d 1291 (10th Cir. 2001).
2. Unsecured Claims under 502(f) - in involuntary cases claims that arise after commencement but before the order of relief that arise in the ordinary course of the debtor’s business or financial affairs receive priority status. These are known as involuntary gap creditors.
3. Unsecured claims for wages, salaries and commissions- Up to \$4,650.00 per individual or corporation for salaries, wages and commissions earned within 90 days of filing the petition or the end of the debtor’s business (whichever occurs first) receive 3rd priority. These claims arise with all types of employees from the traditional to home nursing care workers.
4. Unsecured claims for contributing to an employee benefit plan -These claims must arise from services given within 180 days before the filing of the petition or the end of the debtor’s business. The total amount allowed is now \$4,650.00 (the maximum amount allowed under subsection 3) multiplied by the number of employees covered under the plan less the actual distributions these employees previously received under subsection (a)(3).

- Section 507(b) gives a “superpriority” status to secured claims that have received adequate protection but still incur a claim. Finally, 507(d) provides that any subrogated entity does not receive the priority rights of the official holder.

Reaffirmation is an agreement provided for under Section 524(c) where the debtor and the creditor consensually agree that the debtor is going to reaffirm the debt. So even though the debtor receives a discharge, the debtor is still bound to pay the total debt. A Reaffirmation agreement should involve a renegotiation of the

If the code requirements of 524(c) and (d), including the requirement that it be entered into prior to discharge are not met, even if it is signed by the parties, a reaffirmation agreement is unenforceable. *In re Kinion*, 207 F.3d 751 (5th Cir. 2000).

A reaffirmation agreement should involve a renegotiation of the debt and the terms may be different than the original contract terms. *In re Strong*, 232 B.R. 921 (Bankr. E.D. Tenn. 1999).

Generally, one of the primary purposes of the United States Bankruptcy Code (Title 11 of the United States Code of Laws) is to provide individual debtors with a “fresh start.” The fresh start is provided by (1) allowing the debtor to keep certain minimal assets and (2) discharging the debtor from his obligations to pay his debts.

Section 727 provides for the denial of the debtor's discharge in Chapter 7 cases. Section 1328 provides for the denial of the debtor's discharge in Chapter 13 cases. Section 523 provides for the non-discharge of certain obligations under certain conditions. This discussions will focus on Section 523.

I.1.1. Bring a Law Suit.

Under Section 523(a), a creditor, or someone standing in the creditor's shoes, must object to the discharge of a particular debt through an adversary proceeding. Rule 7001, Fed.R. Bankr. P. *See also In re Kennerley*, 995 F.2d 145, 146-47 (9th Cir. Cal. 1993) (A motion to lift the automatic stay is not either a valid complaint to determine dischargeability or a motion to extend the deadline under Bankr. R. 4007(c)).

I.1.1.1 Standing.

To obtain standing to bring a complaint objecting to discharge, the plaintiff must show (1) it is a creditor, (2) it is the assignee of a creditor, (See *Westbank v. Grossman (In re Grossman)*, 174 B.R. 972 (Bankr. N.D. Ill. 1994) (assignment of judgment rights)) or (3) it is subrogated to the claims of a creditor. Subrogation may occur in relation to nondischargeable taxes, as discussed below and when the debts ordinarily would not be dischargeable but they are paid by some insurance company or surety. *Old Republic Sur. Co. v. Richardson (In re Richardson)*, 178 B.R. 19 (Bankr. D.D.C. 1995) (public policy behind exceptions to discharge for breach of fiduciary duty is punitive in nature and intended to discourage improper conduct; public policy would be frustrated if debtor could avoid liability by allowing surety to cover a debt and then discharge the debt to the surety in bankruptcy; whether

Although not seen in the District of South Carolina, Bankruptcy Courts have permitted class action suits to challenge the dischargeability of similarly situated debts. *Santa v. Lebner (In re Lebner)*, 197 B.R. 180 (Bankr. D. Mass. 1996). In so finding, the Bankruptcy Court for the District of Massachusetts indicated that a majority of the bankruptcy courts addressing the issue agreed to allowing the suits through class actions.

Objections to discharge are core proceedings. 28 USC §158(b)(2)(I) and (J). In South Carolina, these core proceedings have been referred to the Bankruptcy Court for determination. 28 USC §157 (on allowing referrals). Under Code § 523(c), the Bankruptcy Court has exclusive jurisdiction to determine the dischargeability of debts for: (1) Section 523(a)(2) (debts created by false pretenses, false representation, actual fraud, or by use of a false financial statement); (2) Section 523(a)(4) (debts for fraud or defalcation while acting in a fiduciary capacity, or for embezzlement, or larceny); (3) Section 523(a)(6) (debts for willful and malicious injury by the debtor to another entity or to the property of another entity); and (4) Section 523(a)(15) (certain debts arising from divorce or separation which are not excepted under Code § 523(a)(5)). Other courts are given concurrent jurisdiction for the remaining objections to discharge.

In those situations where another court has jurisdiction, the Bankruptcy Court could abstain from hearing a dischargeability issue. *See* 28 USC § 1334 (discussing both discretionary and mandatory abstention). In a

I.1.2.1 Within 60 days after the first date set for the meeting of creditors.

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I.1.2.2.If you don't know the bar date, find it out.

I.1.2.2 File the Complaint or File the Extension.

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to Bankruptcy Rule 4007(c) is "made" when filed with court, not when served on debtor). However other courts hold that a motion is "made" when it is served on the debtor as long as the motion is filed within a reasonable time after service. *E.g., In re Friscia*, 123 B.R. 9 (Bankr. E.D.N.Y. 1991). The Eleventh Circuit has adopted the former approach and requires the filing of the motion. *Coggin v. Coggin (In re Coggin)*, 30 F.3d 1443 (11th Cir. Ala. 1994).

I.1.2.3. Others can't obtain an extension for the creditor.

The Chapter 7 panel trustee and the Chapter 13 panel trustee doesn't have the ability to get an extension on behalf of creditors to object to discharge. *In re Farmer*, 786 F.2d 618 (4th Cir. 1986); *Vaccariello v. Lagrotteria*, 43 B.R. 1007 (N.D. Ill. 1984); *but see Marshall v. Demos (In re Demos)*, 57 F.3d 1037 (11th Cir. 1995) (the court "validly entered" order granting motion by Chapter 7 trustee to extend the time for all creditors to file objections to discharge).

I.1.3. Allege the entire factual basis for the creditor's claim.

An amendment to a complaint objecting to discharge that changes the legal theory or adds another claim arising out of the same transaction or occurrence relates back to the original complaint. *In re Tester*, 56 B.R. 208 (W.D. Va. 1985) (Code § 523(a)(4) complaint permitted to be amended to add § 523(a)(6) claim). Thus, if the creditor has alleged all of the factual basis for asserting an objection to discharge, the creditor stands a better chance of the court determining in its favor that "the amended pleading arose out of the conduct, transaction, or occurrence set forth or attempted to be set forth in the original pleading." Fed. R. Civ. P. 15(c)(2). For a discussion of the application of Bankruptcy Rule 7015 (which incorporates Fed. R. Civ. P. 15); see also *Flexi-Van v. Perez* (*In re Perez*), 172 B.R. 284 (Bankr. E.D.N.Y. 1994)(amendment in discharge context); *In re Gunn*, 111 B.R. 291

Discharge proceedings are equitable actions tried without juries. *In re Hallahan*, 936 F.2d 1496 (7th Cir. 1991); *In re Johnson*, 110 B.R. 433 (Bankr. W.D. Mo. 1990); *but see In re Jensen*, 946 F.2d 369 (5th Cir. 1991) (in dicta suggesting that debtor did not waive the right to a jury trial but denying debtor jury trial because creditor filed a proof of claim regarding the debt); *Longo v. McLaren (In re McLaren)*, 3 F.3d 958 (6th Cir. Ohio 1993). Even when the creditor seeks a money judgment, the bankruptcy court gets to make the determination. *In re*

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McLaren, 3 F.3d 958 (6th Cir. 1993); *In re Hallahan*, 936 F.2d 1496 (7th Cir. 1991); *Harris v. U.S. Fire Ins. Co.*, 162 B.R. 466 (E.D. Va. 1994); *Citibank (South Dakota) N.A. v. Fisher (In re Fisher)*, 186 B.R. 70 (Bankr. W.D. Ky. 1995).

In situations involving personal injury torts, the claim must be determined by the District Court and the parties are still entitled to a jury trial on the claim itself. See 28 U.S.C. §1411. Nevertheless, the question of discharge is determined by the court. *See In re Thompson*, 140 B.R. 979 (N.D. Ill. 1992).

I.1.5. The Creditor has the burden of proof.

The creditor has the burden to prove that the claim is not subject to discharge by a preponderance of the evidence. *Grogan v. Garner*, 498 U.S. 279, 111 S.Ct. 654, 112 L. Ed. 2d 755 (1991).

I.1.5.1. Collateral Estoppel.

If a state court has already made a determination, the Creditor may be benefitted by the doctrine of collateral estoppel or issue preclusion. *Grogan v. Garner*, 498 U.S. 279, 111 S. Ct. 654, 112 L. Ed. 2d 755 (1991). But you still need to show that the elements of the claim made in state court are the same elements associated with the Bankruptcy Court's determination of dischargeability. *In re Tsamasfyros*, 940 F.2d 605 (6th Cir. Ohio 1981). The elements of issue preclusion are (1) the issue to be decided by the bankruptcy court is identical to that involved in the prior litigation, (2) the issue was actually litigated, (3) the issue was determined by a valid and final judgment, (4) the determination of the issue was essential to the judgment, and (5) the standard of proof in the prior litigation was at least as high as the standard in the present litigation. *Spilman v. Harley*, 656 F.2d 224 (6th Cir. Ohio 1981). The application of issue preclusion will be discussed with the substantive aspects of the suit below.

I.1.6. Use caution when settling nondischargeable obligations.

Section 523(a) provides that the following debts are not discharged: (1) certain kinds of taxes, (2) claims created by certain wrongful acts of the debtor, (3) unlisted and unscheduled claims; (4) claims resulting from the fraud or defalcation by a fiduciary, (5) alimony, maintenance and support for a spouse or child, (6) willful and malicious injury, (7) fines, penalties and forfeitures to a governmental unit, (8) student loans, (9) claims of wrongful death or personal injury resulting from the operation of a motor vehicle while intoxicated, (10) claims surviving prior bankruptcies, (11 and 12) claims relating to federally insured depository institutions, (13) restitution orders, (14) debts incurred to pay a tax that wasn't dischargeable, (15) claims associated with a divorce decree or settlement agreement not provide for in Section 523(5), (16) post petition fees or assessments by homeowners associations, (17) fees for filing cases, motions, complaints or appeals, and (18) funds owed to a state or state agency for support. This paper will discuss each of these sections in turn.

(A) Taxes and duties entitled to priority;

- (B) Taxes for which a return was never filed or was late-filed less than two years before the bankruptcy case commenced; and
- (C) Taxes associated with the debtor's filing of a fraudulent return or willful attempt to evade or defeat a tax.

11 U.S.C. §523(a)(1). Other than these specifically enumerated exceptions, taxes are generally discharged in bankruptcy. If the underlying tax obligation is not dischargeable, pre-petition interest, post petition interest and penalties on these taxes are not dischargeable. *In re Larson*, 862 F.2d 112 (7th Cir. 1988) (pre-petition interest); *In re Hanna*, 872 F.2d 829 (8th Cir. 1989)(post petition interest); *In re Burns*, 887 F.2d 1541 (11th Cir. 1989) (post petition interest); 11 USC § 523(a)(7) (fines, penalties, and forfeitures payable to a governmental unit are exempt from discharge); *but see In re Woodward*, 113 B.R. 680 (Bankr. D. Or. 1990) (citing cases holding that post-petition interest is dischargeable). Non compensatory tax penalties are generally dischargeable.

I.2.1.1 Priority Taxes.

Section 523(a)(1)(A) excepts from discharge the debtor's obligation to pay: (1) withholding taxes, (2) recently incurred taxes, and (3) taxes incurred during the period of time between an involuntary petition and the court's appointment of a trustee or order for relief. 11 USC § 507(a)(2), incorporating 11 USC § 502(f). This section incorporates Sections 507(a)(2) and 507(a)(8) in determining the dischargeability of the taxes. Both secured tax claims and unsecured tax claims are not discharged. *See In re Latulippe*, 13 B.R. 526 (Bankr. D. Vt. 1981) (the legislative history expresses an intent to make secured, as well as unsecured, tax claims nondischargeable).

To get the bankruptcy court to make a determination of whether certain taxes are dischargeable, the debtor may desire to bring the action. *See* §523(c). Further, the provision in this section that provides for the continuing of the debt beyond bankruptcy “whether or not a claim” has been filed appears to be quite ominous. Specifically,

- (1) taxes on or measured by income or gross receipts; 11 USC §507(a)(8)(A)
- (2) assessed property taxes; 11 USC § 507(a)(8)(B). See also *In re Davis*, 11 B.R. 621 (Bankr. N.D. Tex. 1981) (the term "assessed" includes the procedure by which the property is listed, valued, and the pro rata tax claim determined).
- (3) taxes required to be collected or withheld and for which the debtor is liable in any capacity ("trust fund taxes"); 11 USC § 507(a)(8)(C). See *In re King*, 117 B.R. 339 (Bankr. W.D. Tenn. 1990) (state sales taxes are nondischargeable trust fund taxes); *In re Fernandez*, 130 B.R. 757 (Bankr. W.D. Mich. 1991) (100% penalty for failure of responsible party to pay withholding taxes is included in this section rather than Section 523(a)(7) on penalties); *United States v. Sotelo*, 436 U.S. 268, 98 S. Ct. 1795, 56 L. Ed. 2d 275 (1978) (under Bankruptcy Act 100% penalty on this section and not under penalty section).
- (4) certain employment taxes; 11 USC § 507(a)(8)(D).
- (5) certain excise taxes; 11 USC § 507(a)(8)(E). See *In re Payne*, 27 B.R. 809 (Bankr. D. Kan. 1983) (excise tax is a tax "imposed on the performance of an act, the engaging in an occupation or the enjoyment of a privilege"); *In re Grynberg*, 986 F.2d 367 (10th Cir. Colo. 1993), *cert. denied*, 114 S.Ct. 57, 126 L. Ed. 2d 27 (1993) (excise taxes include gift taxes); *In re Beaman*, 9 B.R. 539 (Bankr. D. Or. 1980) (excise tax includes amount to be paid to State in repayment for uninsured debtor's employee's injuries); *Yoder v. Ohio Bureau of Workers' Compensation (In re Suburban Motor Freight)*, 998 F.2d 338 (6th Cir. 1993) (unpaid workers' compensation premiums are excise taxes).

- (6) customs duties on certain imported merchandise; 11 U.S.C. §507(a)(8)(F).
- (7) any penalty in compensation for actual pecuniary loss. 11 U.S.C. §507(a)(8)(G).

The only type of taxes that aren't limited to a specific period of time (either two years pre-petition or three years prepetition) are "trust fund taxes". *Rosenow v. Illinois, Dept. of Revenue*, 715 F.2d 277 (7th Cir. Ill. 1983). Most of the taxes are given priority only for a limited time. This temporal aspect also affects the payment of the tax claims. If necessary for an effective reorganization, the court may instruct the taxing authority to apply payments to non-dischargeable taxes prior to applying payments to dischargeable taxes claims. *United States v. Energy Resources Co.*, 495 U.S. 545, 110 S.Ct. 2139, 109 L. Ed. 2d 580 (1990). However, courts have rejected the debtor's request to instruct the taxing authority as to the application of the payments in a Chapter 7 or liquidating Chapter 11 setting. *See In re Schilling*, 177 B.R. 862 (Bankr. N.D. Ohio 1995) (declining to instruct Internal Revenue Service as to allocation of tax payments between dischargeable and nondischargeable tax obligations in a Chapter 7 case); *In re Suburban Motor Freight*, 161 B.R. 640 (S.D. Ohio 1993) (not applicable to Chapter 7 corporate debtor); *but see In re Deer Park*, 136 B.R. 815 (Bankr. 9th Cir. Cal. 1992) (debtor can direct application in liquidating Chapter 11 plan), *aff'd*, 10 F.3d 1478 (9th Cir. 1993).

If a surety pays the claim, under some cases, that surety is subrogated to the rights of the taxing authority to the extent that the surety's claim is rendered not dischargeable. *In re Fields*, 926 F.2d 501 (5th Cir. 1991), *cert. denied*, 112 S.Ct. 371, 116 L. Ed. 2d 323 (1991); *In re Waite*, 698 F.2d 1177 (11th Cir. 1983), *reh'g denied*, 703 F.2d 582 (11th Cir. 1983), *reh'g denied*, 703 F.2d 582 (11th Cir. Ga. 1983) *but see National Collection Agency, Inc. v. Trahan*, 624 F.2d 906 (9th Cir. 1980) (decided under the bankruptcy act).

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814 F.2d 477 (7th Cir. 1987). Acts such as (1) claiming an imaginary child as a dependent have been determined to fall within this exception to discharge (*In re Harris*, 59 B.R. 545 (Bankr. W.D. Va. 1986)); (2) using false W-2 Forms (*In re Gilder*, 122 B.R. 593 (Bankr. M.D. Fla. 1990); *Ketchum v. United States*, 177 B.R. 628 (E.D. Mo. 1995); and (3) titling real property in the names of others to evade the taxes (*In re Jones*, 116 B.R. 810 (Bankr. D. Kan. 1990)).

The Internal Revenue Service has the burden of proof to establish: (1) debtor's knowledge of the falsehood; (2) debtor's intent to evade the taxes; and (3) an underpayment of taxes. *Brackin v. United States, IRS*, 148 B.R. 953 (N.D. Ala. 1992); *In re Kirk*, 98 B.R. 51 (Bankr. M.D. Fla. 1989); *In re Hopkins*, 133 B.R. 102 (Bankr. N.D. Ohio 1991). The court applies a the totality of circumstances test in determining each of these three elements. *Berzon v. United States*, 145 B.R. 247 (Bankr. N.D. Ill. 1992); *In re Kirk*, 98 B.R. 51 (Bankr. M.D. Fla. 1989). Intent is inferred from such factors as significant understatements, failure to file returns, habitual late filings, failure to cooperate with the IRS, and implausible or inconsistent behavior. *Toti v. United States*, 149 B.R. 829 (E.D. Mich. 1993), *aff'd*, 24 F.3d 806 (6th Cir. Mich. 1994), *cert. denied*, 115 S.Ct. 482, 130 L. Ed. 2d 395 (1994); *In re Jones*, 116 B.R. 810 (Bankr. D. Kan. 1990).

The courts hold that any attempt to evade or defeat a tax, including omissions and commissions, and any willful attempt to avoid paying a tax fall within this provision. *Toti v. United States (In re Toti)*, 24 F.3d 806 (6th Cir. Mich. 1994), *cert. denied*, 115 S.Ct. 482, 130 L. Ed. 2d 395 (1994) (acts of omission and commission fall within Section 523(a)(1)(C)); *Bruner v. United States (In re Bruner)*, 55 F.3d 195 (5th Cir. La. 1995) (following *Toti*); *but see Internal Revenue Code. Haas v. IRS (In re Haas)*, 48 F.3d 1153 (11th Cir. Ala. 1995) (Congress, which knew how to distinguish between evasion of tax and evasion of payment and this section does not apply to evasion of

The dischargeability of claims based upon false representations made by the debtor fall within two categories (1) false representations other than a statement respecting financial condition and (2) false statements relating to financial conditions.

The distinction between “false pretenses, a false representation, or actual fraud” appears to be the level of intentional conduct. "The 'fraud' referred to . . . means positive fraud, or fraud in fact, involving moral turpitude or intentional wrong . . .". *Neal v. Clark*, 95 U.S. 704, 24 L. Ed. 586 (1878); *In re Black*, 787 F.2d 503 (10th Cir. 1986); *Stanley H. Silverblatt Electrical Contractor, Inc. v. Marino*, 139 B.R. 380 (Bankr. D. Md. 1992). Actual fraud may also form the basis for an objection to discharge under Section 523(a)(6) for willful and malicious injury. *See Printy v. Dean Witter Reynolds, Inc.*, 110 F.3d 853 (1st Cir. 1997) (surveying circuit court opinions from the Third, Fourth, Fifth, Sixth, Eighth, Ninth, and Eleventh circuits interpreting "malicious").

1. A present material misrepresentation, either oral or in writing. *See In re Buttendorf*, 11 B.R. 558 (Bankr. D. Vt. 1981) (promises of future performance are insufficient); *In re Bogstad*, 779 F.2d 370 (7th Cir. 1985) (an important or substantial misrepresentation is needed); *Engler v. Van Steinburg*, 744 F.2d 1060 (4th Cir. 1984) (representation may be made orally or in writing); *In re Van Horne*, 823 F.2d 1285 (8th Cir. Iowa 1987) (silence or concealment may constitute the false representation).

- As to these elements it should be understood that the courts are continually developing the concept of common law fraud and this area will incorporate that development. *Wingate v. Attalla (In re Attalla)*, 176 B.R. 650 (Bankr. D.N.H. 1994) (Section 523(a)(2)(A) "has always been understood to incorporate common law development" of the concept).

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The third element, reasonable reliance, is a higher burden and requires more than just “justifiable reliance.” Some courts require the creditor to show that it engaged in further investigation of the written financial statement of the debtor. *Kentile Floors, Inc. v. Winham*, 440 F.2d 1128 (9th Cir. Ariz. 1971) (creditor “acted unreasonably if it acted upon the . . . statement in extending credit without any further investigation.”); *see also In re Smith*, 424 F. Supp. 858 (M.D. La. 1976); *Sweet v. Ritter Finance Co.*, 263 F. Supp. 540 (W.D. Va. 1967). The further investigation requirement appears to require the creditor to merely follow industry practices in relying upon the financial statement. *See In re Patch*, 24 B.R. 563 (D. Md. 1982); *In re Ardelean*, 28 B.R. 299 (Bankr. N.D. Ill. 1983).

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I.2.2.3 Purchasing of luxury goods on the eve of bankruptcy

It is generally thought that when a debtor makes a purchase using a credit card, the debtor is impliedly representing that he intends to pay the credit card company for that purchase. *American Express Travel Related Servs. Co. v. Mc Kinnon (In re Mc Kinnon)*, 192 B.R. 768 (Bankr. N.D. Ala. 1996) (majority of courts have adopted the implied representation theory); *Colonial Nat'l Bank USA v. Leventhal (In re Leventhal)*, 194 B.R. 26 (Bankr. S.D.N.Y. 1996) (same). Because of this general theory, in the Bankruptcy Amendments and Federal Judgship Act of 1984, Congress adopted an subsection (C) to Section 523(a)(2). Basically, Section 523(a)(2)(C) excepts from discharge luxury purchases.

Section 523(a)(3) divides creditors into two categories: (1) those creditors that have claims against the debtor because of the debtor's wrongful acts under Section 523(a)(2), Section 523(a)(4) and Section 523(a)(6), and (2) all other creditors.

If the creditor is not scheduled and doesn't have knowledge of the bankruptcy in time to file a dischargeability complaint, the creditor's claim is not discharged under this section. Courts have not yet determined the extent to which a creditor must show that his claim is "of the kind" specified under Section 523(a)(2), (4) and (6). Some require a full trial of the claim others require a lesser degree of proof. See *Fidelity Nat'l Title Ins. Co. v. Franklin (In re Franklin)*, 179 B.R. 913 (Bankr. E.D. Cal. 1995) (full trial with applicable substantive law and proof for unscheduled fraud claim); *In re Haga*, 131 B.R. 320 (Bankr. W.D. Tex. 1991) (creditor need only show

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it has "a viable or colorable claim"); *In re Thompson*, 177 B.R. 443 (Bankr. E.D.N.Y. 1995) (debtor has burden of proof to show not a claim under Section 523(a)(2), (4) or (6)).

I.2.3.2 For creditors with claims not “of the kind” specified under 523(a)(2), (4) and (6).

For the second set of creditors, if the debtor knows of the creditor and fails to list and schedule the creditor, the claim is not discharged by the bankruptcy proceeding, unless the creditor receives notice or has actual knowledge of the filing of the bankruptcy in time to file a proof of claim. If the debtor knows of the creditor and knows the correct address of the creditor, the claim is similarly not discharged if the debtor fails to correctly list the creditor. *In re Gelman*, 5 B.R. 230 (Bankr. S.D. Fla. 1980) (exception applies where, knowing correct address, debtor gave wrong address and creditor had no actual knowledge of case); *Beverly Lumber Co. v. Nicholson (In re Nicholson)*, 170 B.R. 153 (Bankr. W.D. Mo. 1994) (proper list includes viable addresses); *In re Faden*, 170 B.R. 304 (Bankr. S.D. Tex. 1994) (notice to subsidiary of creditor insufficient).

I.2.3.3 Notice of Knowledge requirement.

If the creditor has notice or knowledge of the bankruptcy, even though unscheduled and unlist, the creditor bears the burden of finding out the bar dates and filing a proof of claim. *In re Price*, 79 B.R. 888 (Bankr. 9th Cir. 1987), *aff'd*, 871 F.2d 97 (9th Cir. 1989). However, the creditor must receive the information by more than rumor. *In re Stratton*, 29 B.R. 93 (Bankr. W.D. Ky. 1983) (unsubstantiated rumor of bankruptcy is not sufficient); *In re Bosse*, 122 B.R. 410 (Bankr. C.D. Cal. 1990) (mere statement of intent to file made by debtor insufficient). The knowledge has to be (1) that the case was actually filed and (2) the location of the bankruptcy. *In re Layman*, 131 B.R. 495 (M.D. Fla. 1991).

If the debtor acted in a fiduciary capacity, Section 523(a)(4) provides that the claims of fraud and defalcation against the fiduciary are not subject to discharge. In addition, all acts of embezzlement and larceny are exempted from discharge whether or not the debtor was acting in a fiduciary capacity.

The fraud associated with a fiduciary's actions appears to be similar to the fraud found in Section 523(a)(2), however, the burden upon the creditor is lessened by the fiduciary's duty of good faith, loyalty and full disclosure. In addition, the creditor appears to have the right to rely upon the fiduciary as a matter of law.

The definition of "fiduciary" includes persons acting under an objectively manifested, pre-existing, and binding relationship. *Davis v. Aetna Acceptance Co.*, 293 U.S. 328, 55 S.Ct. 151, 79 L. Ed. 393 (1934); *LSP Investment v. Bennett*, 989 F.2d 779 (5th Cir. Tex. 1993); *Lewis v. Scott (In re Lewis)*, 97 F.3d 1182 (9th Cir. 1996).

Defalcation is the “misappropriation of trust funds or money held in a fiduciary capacity; failure to properly account for such funds.” Black’s Law Dictionary, (5th Ed. 1961); *see also In re Matheson*, 10 B.R. 652 (Bankr. S.D. Ala. 1981) (using trust fund for any purpose other than the intended purpose constitutes defalcation); *In re Duttenhofer*, 12 B.R. 926 (Bankr. C.D. Cal. 1981) (inability to account for use of trust funds is defalcation); *In re Beach*, 13 B.R. 759 (Bankr. M.D. Ala. 1981) (failure to account for and turn over money collected is defalcation); *In re Gonzales*, 22 B.R. 58 (Bankr. 9th Cir. Cal. 1982) (misapplying construction funds is defalcation). Defalcation does not require an intentional conduct and may simply be a willful neglect of duty. *See In re Moreno*, 892 F.2d 417 (5th Cir. 1990).

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Also, general partners of a limited partnership and managing partners are often found to be fiduciaries of the partnership. *Bennett v. Bennett (In re Bennett)*, 989 F.2d 779 (5th Cir. 1993), *reh'g, en banc, denied*, 993 F.2d 1545 (5th Cir. 1993) (managing partner of limited partnership is a fiduciary); *In re Short*, 818 F.2d 693 (9th Cir. 1987) (managing joint venturer was a fiduciary); *Cundy v. Woods (In re Woods)*, 175 B.R. 78 (Bankr. D. Colo. 1994) (joint venturers and management committee members have fiduciary obligations). The law is less clear on general partners of a general partnership. *See LSP Investment v. Bennett*, 989 F.2d 779 (5th Cir. Tex. 1993), *reh'g, en banc, denied*, 993 F.2d 1545 (5th Cir. Tex. 1993) (citing cases finding the general partner is a fiduciary in footnote 6 and citing cases finding that the general partner is not a fiduciary in footnote 7).

"Embezzlement" is defined as "the fraudulent appropriation of property by a person to whom such property has been entrusted or into whose hands it has lawfully come." *Chrysler First Commercial Corp. v. Nobel (In re Nobel)*, 179 B.R. 313 (Bankr. M.D. Fla. 1995); *In re Jardula*, 122 B.R. 649 (Bankr. E.D.N.Y. 1990) (quoting *Ex parte Wells*, 160 U.S. 268, 16 S.Ct. 294, 40 L. Ed. 422 (1895)). To establish embezzlement the creditor must show: (1) the appropriation of money or property; (2) for the debtor's use or benefit; and (3) done with

"Larceny" is defined as the wrongful taking of the property of another with fraudulent intent. *In re Rose*, 934 F.2d 901 (7th Cir. Ill. 1991). The fraudulent intent in larceny is merely the intent to convert the property to one's own use without consent. *In re Shinew*, 33 B.R. 588 (Bankr. N.D. Ohio 1983). With Larceny, the wrongful conduct is in the initial taking of the property. With embezzlement, the wrongful conduct is after the property comes into the possession of the debtor. *In re Weber*, 892 F.2d 534 (7th Cir. Wis. 1989).

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Under Section 523(a)(5), to be exempt from discharge, the obligation to pay support must have some legal basis, such as the obligation of one spouse to pay another. *Audubon v. Shufeldt*, 181 U.S. 575, 21 S.Ct. 735, 45 L. Ed. 1009 (1901) ("on the natural and legal duty of a husband to support the wife"); *Wetmore v. Markoe*, 196 U.S. 68, 25 S.Ct. 172, 49 L. Ed. 390 (1904). If there is no legal duty to support, the obligation may be found to be dischargeable. *Norris v. Norris*, 324 F.2d 826 (9th Cir. Cal. 1963) (annulled marriage does not form legal basis for support); *In re Doyle*, 70 B.R. 106 (Bankr. 9th Cir. 1986) (payments to non-spouse companion may be discharge). The obligation of a parent to support the child is always found to be non-dischargeable. *In re Magee*, 111 B.R. 359 (M.D. Fla. 1990); *Mullally v. Carter*, 67 B.R. 535 (N.D. Ill. 1986) (obligation from paternity action); *In re Seibert*, 914 F.2d 102 (7th Cir. 1990) (paternity can be determined as part of the dischargeability process).

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The primary objective in examining either the nature of the obligation or the mechanism used to provide for the obligation is to determine the true intent of the parties. In the absence of clear intent as manifested in some writing, the courts examine various factors present at the time the debt was incurred. The factors examined are usually the same as those that a divorce court might consider in deciding whether to award support or alimony. Under this test, even obligations to pay third parties may be nondischargeable. *See In re Stranathan*, 15 B.R. 223 (Bankr. D. Neb. 1981); *In re Harrell*, 754 F.2d 902 (11th Cir. 1985) (educational expense for 19-year-old child); *In re Crawford*, 8 B.R. 552 (Bankr. D. Kan. 1981) (moving expenses are non-dischargeable when intended for support); *In re Maitlen*, 658 F.2d 466 (7th Cir. Ind. 1981) (mortgage payments are non-dischargeable when intended for support).

Different courts use a different list of factors in determining the intent of the obligation. *See, In re Singer*, 787 F.2d 1033 (6th Cir. Ohio 1986) (eleven factors); *In re Stone*, 79 B.R. 633 (Bankr. D. Md. 1987) (the eighteen factors); *In re Goin*, 808 F.2d 1391 (10th Cir. Kan. 1987) (four factors). These factors usually include:

- Friedman v. Silberfein*, 138 B.R. 778 (Bankr. S.D.N.Y. 1992). Some courts also examine such things as whether the spouse has declared the obligation as a support obligation for tax purposes as indicia of the intent of the parties.
- Robb-Fulton v. Robb (In re Robb)*, 23 F.3d 895 (4th Cir. 1994); *See Nowak v. Nowak (In re Nowak)*, 183 B.R. 568 (Bankr. D. Neb. 1995) (debtor's income taxes that claimed past payments as alimony used to support finding).

I.2.6. Willful and malicious injury.

The Supreme Court held that:

The Court went further in also describing the claims covered by Section 523(a)(6) as follows:

Thus, it appears that the Supreme Court has defined “willful and malicious” as “intentional.” A copy of this opinion is attached to this outline for your viewing pleasure.

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I.2.6.1 Willful means intentional

Prior to this Supreme Court ruling, several courts found that “willful” meant intentional and that the intent required under the willful element was the intent to do the act which resulted in harm, not the intent to injure the creditor. *In re Britton*, 950 F.2d 602 (9th Cir. 1991); *In re Posta*, 866 F.2d 364 (10th Cir. 1989). Under *Kawaauhau*, the debtor must intend not just the act but the consequences of the act.

I.2.6.2 Malicious means done without just cause.

Prior to *Kawaauhau*, most courts examined Section 523(a)(6) as requiring a showing both intentional and malicious. Malicious required a showing that the act was done without just cause or excuse. *See, e.g., Seven Elves, Inc. v. Eskenazi*, 704 F.2d 241 (5th Cir. Tex. 1983). The malicious action did not require a showing of hatred or ill will. *In re Wooten*, 30 B.R. 357 (Bankr. N.D. Ala. 1983); *In re Chambers*, 23 B.R. 206 (Bankr. W.D. Wis. 1982); *First Nat'l Bank v. Stanley (In re Stanley)*, 66 F.3d 664 (4th Cir. Md. 1995). Although not stated, it could be suspected that the *Kawaauhau* court did not want to get into the question of whether saving money by providing substandard care was “just cause or excuse.”

Prior to *Kawaauhau*, some secured creditors attempted to use this section to object to the discharge of debtors that sold the collateral and then used the proceeds of the sale for purposes other than payment to the secured creditors. Even prior to *Kawaauhau*, the rule appeared to be that the mere conversion of collateral and diverting of funds for other uses did not constitute a willful and malicious injury required under Section 523(a)(6). *In re Long*, 774 F.2d 875 (8th Cir. 1985); *but see First Nat'l Bank v. Zinke (In re Zinke)*, 174 B.R. 1017 (Bankr. D.N.D. 1994) (finding willful and malicious injury resulting from repeated and unauthorized disposition of collateral in contravention of the security agreement). Other courts have required a showing that the debtor made personal use

Kaawauhau also places into question the issue of punitive damages. Prior to Kaawauhau, applied Section 523(a)(6) in deciding whether punitive damages were non-dischargeable. *E.g.*, *In re Miera*, 926 F.2d 741 (8th Cir. 1991); *In re Levy*, 951 F.2d 196 (9th Cir. 1991), *cert. denied*, 112 S.Ct. 2965, 119 L. Ed. 2d 586 (1992); *Gober v. Terra+Corp. (In re Gober)*, 100 F.3d 1195 (5th Cir. Tex. 1996); *see also*, *Grogan v. Garner*, 498 U.S. 279, 111 S.Ct. 654, 112 L. Ed. 2d 755 (1991) ("Arguably, fraud judgments in cases in which the defendant did not obtain money, property, or services from the plaintiffs and those judgments that include punitive damages awards are more properly governed by § 523(a)(6)."); *Brown v. Benson (In re Benson)*, 180 B.R. 796 (Bankr. W.D. Pa. 1995) ("The vast majority of courts to address the issue have held that punitive damages are nondischargeable under § 523(a)(6).") Punitive damages may be awarded in cases where the conduct is far less culpable than the intentional standard set in Kawaauhau.

I.2.7. Fines, penalties and forfeitures.

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penalties issued by administrative agencies such as environmental agencies are also held to fall within this section's scope. See *In re Daugherty*, 25 B.R. 158 (Bankr. E.D. Tenn. 1982) (monetary penalty for environmental damage nondischargeable); *In re Tauscher*, 7 B.R. 918 (Bankr. E.D. Wis. 1981) (civil money penalties for violations of Fair Labor Standards Act). Lastly, court sanctions, such as Rule 9011, are not dischargeable. *In re McIntyre*, 96 B.R. 70 (Bankr. S.D. Miss. 1989) (nondischargeable under either Code § 523(a)(7) and Code § 523(a)(6)).

In South Carolina, the SC Department of Transportation requires the payment of certain funds in order to reinstate a debtor's driver's license. These required payments may be dischargeable. *See Williams v. Motley*, 925 F.2d 741 (4th Cir. Va. 1991) (service fees to reinstate vehicle registration and driving privileges are compensatory and not excepted from discharge).

Because of certain limiting language in Section 523(a)(13) (declaring federally ordered restitution orders non-dischargeable), State Court-ordered restitution may still be found nondischargeable under Section 523(a)(7) and court-ordered restitution imposed as a condition of probation is nondischargeable because it is viewed as part of the state's interest in rehabilitation and punishment. *Kelly v. Robinson*, 479 U.S. 36, 107 S.Ct. 353, 93 L. Ed. 2d 216 (1986) (State Court ordered restitution excepted from discharge under Section 523(a)(7)). If the purpose of the restitution order is to compensate, the obligation may be discharged. *In re Car Renovators*, 946 F.2d 780 (11th Cir. 1991), *cert. denied*, 112 S.Ct. 1949, 118 L. Ed. 2d 553 (1992).

The Fourth Circuit distinguishes between restitution orders that seek to compensate the government from restitution orders that seek to compensate the victim. The Fourth Circuit held that the governments purpose was penal when it required the criminal to compensate the victims and therefore, found the obligations to the victims

I.2.8. Student Loans.

This exception to discharge contains one exception: cases where not discharging the loan would work an “undue hardship” upon the debtor. In 1990, the discharge provided under Chapter 13, Section 1328, was amended to prevent the discharge of otherwise non-dischargeable student loans under Section 523(a)(8). The debtor should

Section 101(27) define "governmental unit," to include the United States, states, municipalities, foreign states, and their departments, agencies and instrumentalities. An educational loan is "made" by a governmental unit regardless of the immediate source of the money for the loan. *See In re Shore*, 707 F.2d 1337 (11th Cir. 1983) (immediate source was a trust with the beneficiary as the educational institution); *In re Hammarstrom*, 95 B.R. 160 (Bankr. N.D. Cal. 1989) (loan made with the intention of selling it to a nonprofit institution with the debtor's knowledge). While not considering the source of the money for the loan, the courts will consider the source of repayment and if that source is specifically identified, the court may determine the obligation to be something other than a student loan. *See In re Shipman*, 33 B.R. 80 (Bankr. W.D. Mo. 1983) (when obligation was to be paid back by labor in work-study program, court determined the obligation was not a loan); *but see In re Merchant*, 958 F.2d 738, (6th Cir. 1992) (even though creditor had recourse against educational institution, loan was still excepted from discharge).

Unlike governmental unit, the term "nonprofit institution" is not defined. Thus, even though some institutions are clearly nonprofit, the case law is split on whether these nonprofit institutions are allowed to claim the benefit of Section 523(a)(8). *In re Sinclair-Ganos*, 133 B.R. 382 (Bankr. W.D. Mich. 1991) (credit unions do not deserve to claim benefit of exception); *but see In re Roberts*, 149 B.R. 547 (C.D. Ill. 1993) (credit unions are nonprofit institutions); *see also, TIFed. Credit Union v. DelBonis*, 72 F.3d 921 (1st Cir. Mass. 1995) (federal credit

Section 523(a)(8) provides for an exception to the exception to discharge if the continuation of the obligation would result in an undue hardship. "Undue hardship" is not defined in the bankruptcy code. Nevertheless, some courts have found this issue to be a question of law, reviewable de novo on appeal. *Cheesman v. Tennessee Student Assistance Corp. (In re Cheesman)*, 25 F.3d 356 (6th Cir. 1994); *In re Roberson*, 999 F.2d 1132 (7th Cir. Ill. 1993). Undue hardship is more than current financial difficulties and must include a long-term detriment. *In re Berthiaume*, 138 B.R. 516 (Bankr. W.D. Ky. 1992). In one instance, undue hardship was described "as a result of unique factors" which make the "expectation of repayment . . . virtually non-existent unless by the effort the bankrupt strips himself of all that makes life worth living." *United States v. Russo*, 708 F.2d 209 (6th Cir. 1983), *cert. denied*, 464 U.S. 993, 104 S.Ct. 487, 78 L. Ed. 2d 682 (1983).

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particular case); *In re Ford*, 22 B.R. 442 (Bankr. W.D.N.Y. 1982) (court must examine facts and circumstance of particular case); *See also In re Diaz*, 5 B.R. 253 (Bankr. W.D.N.Y. 1980) (good factual discussion of hardship).

In determining undue hardship, the courts generally examine three factors that were first discussed in the case of *In re Johnson*, 5 Bankr. Ct. Dec. (CRR) 532 (Bankr. E.D. Pa. 1979). The first factor is known as the "mechanical" test. The court examines whether the debtor's financial resources will be insufficient to enable the debtor (and any dependents of the debtor) to live at or above a subsistence level. The court examines numerous indicia including: the number of the debtor's dependents, and their ages and needs; health of the debtor and his or her dependents; access to transportation; level of education attained by the debtor; the reasonable and necessary day-to-day living expenses; marketability of the debtor's job skills; current income; and other sources of wealth. *In re Andrews*, 661 F.2d 702 (8th Cir. S.D. 1981); *Koch v. Pennsylvania Higher Educ. Assistance Agency*, 144 B.R. 959 (Bankr. W.D. Pa. 1992); *In re Armijo*, 13 B.R. 175 (Bankr. D.N.M. 1981); *In re Rice*, 13 B.R. 614 (Bankr. D.S.D. 1981); *In re Clay*, 12 B.R. 251 (Bankr. N.D. Iowa 1981); *In re Perkins*, 11 B.R. 160 (Bankr. D. Vt. 1980); *In re Conard*, 6 B.R. 151 (Bankr. W.D. Ky. 1980); but see *In re Fischer*, 23 B.R. 432 (Bankr. W.D. Ky. 1982) (motherhood is not an "undue hardship" but voluntarily assumed). If the debtor fails to establish that his financial resources are insufficient to live at or above a subsistence level, the court denies the discharge. If the debtor meets this test, the court proceeds to the second factor. *Woodcock v. Chemical Bank, NYSHESC (In re Woodcock)*, 45 F.3d 363 (10th Cir. Colo. 1995), cert. denied, 116 S.Ct. 97, 133 L. Ed. 2d 52 (1995); *In re Johnson*, 5 Bankr. Ct. Dec. (CRR) 532 (Bankr. E.D. Pa. 1979).

The second factor is the "good faith" test. The debtor must demonstrate that he or she has made a good faith attempt to make payments on the loan. *Koch v. Pennsylvania Higher Educ. Assistance Agency*, 144 B.R. 959

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(Bankr. W.D. Pa. 1992); *In re Love*, 28 B.R. 475 (Bankr. S.D. Ind. 1983); *In re Lezer*, 21 B.R. 783 (Bankr. N.D.N.Y. 1982); *In re Armijo*, 13 B.R. 175 (Bankr. D.N.M. 1981); *In re Rice*, 13 B.R. 614 (Bankr. D.S.D. 1981); *In re Clay*, 12 B.R. 251 (Bankr. N.D. Iowa 1981); *In re Archie*, 7 B.R. 715 (Bankr. E.D. Va. 1980). In addition to examining the payment history of the loan, the court will examine such factors as: efforts to get and keep a job; present employment; job history; whether the debtor's education and skills are being used to the best advantage; and attempts by the debtor to live within his or her means. If the debtor fails to meet his burden on this factor, the debt is excepted from discharge. If the debtor meets his burden, the court examines the third factor.

The third factor is referred to as the “policy test” and appears to be a category for the court to examine and any other potential reason not to allow the debtor to discharge the student loan. Some Circuit Courts have abandoned the “policy test” but employ a modified version of the remaining factors. See *Brunner v. New York State Higher Education Services Corp.*, 831 F.2d 395 (2d Cir. 1987); *In re Roberson*, 999 F.2d 1132, 1137 (7th Cir. Ill. 1993). These courts require the debtor to prove:

- (1) that the debtor cannot maintain, based on current income and expenses, a "minimal" standard of living for [himself] and [his] dependents if forced to repay the loans;
- (2) that additional circumstances exist indicating that this state of affairs is likely to persist for a significant portion of the repayment period of the student loans; and
- (3) that the debtor has made good faith efforts to repay the loans.

999 F.2d at 1137.

Except for the Johnson test and the modified Johnson test, the courts seem to provide a divergent group of tests to determine whether the debtor has met his burden of showing an undue hardship. *See In re Craig*, 64 B.R.

In addition to determining whether a debt is dischargeable, some courts have examined the issue of undue hardship and revised payment schedule or to reduced the amount of the nondischargeable debt. *In re Webb*, 132 B.R. 199 (Bankr. M.D. Fla. 1991) (revised payment schedule); *In re Littell*, 6 B.R. 85 (Bankr. D. Or. 1980) (reduced amount); *Silliman v. Nebraska Higher Educ. Loan Program*, 144 B.R. 748 (Bankr. N.D. Ohio 1992) (reduced amount); *Raimondo v. New York State Higher Educ. Servs. Corp. (In re Raimondo)*, 183 B.R. 677 (Bankr. W.D.N.Y. 1995) (finding debtor could repay \$5,000 of student loan obligations (20% of total outstanding) over ten years without undue hardship). *But see Rice v. United States (In re Rice)*, 78 F.3d 1144 (6th Cir. Ohio 1996) (Bankruptcy Court may not reduce an otherwise nondischargeable debt on the basis of perceived undue hardship). In South Carolina, the amount of the obligation may be reduced. *See Ammirati v. Nellie Mae, Inc. (In re Ammirati)*, 187 B.R. 902 (D.S.C. 1995), *aff'd without op.*, 85 F.3d 615 (4th Cir. S.C. 1996).

Outside of Section 523(a)(8), the debtor should be aware of the following possible exceptions, depending upon the student loan itself.

1. 42 U.S.C. §254o(d)(3). Under the National Health Service Corps ("NHSC") medical training is funded as part of a program to redistribute physicians to areas in need of medical care providers.

Discharge is permitted only if (1) five years has passed since the first date that payment of damages for breach of the scholarship contract is required and (2) the Bankruptcy Court finds that failure to discharge the obligation would be unconscionable. *In re Hines*, 63 B.R. 731 (Bankr. D.S.D. 1986); Pub. L. 100-177, 101 Stat. 992 (1987) (adding unconscionable requirement); *Matthews v. United States, Nat. Health Service Corps.*, 150 B.R. 11 (Bankr. W.D. Pa. 1992);

2. 42 U.S.C. §292f(g). Under the Health Education Assistance Loan (“HEAL”) obligations cannot be discharged unless (1) the passage of seven years from the first date repayment was to begin; (2) a finding that nondischarge of the debt be “unconscionable”; and (3) the Secretary of Health and Human Services has not waived certain rights. *Matthews v. Pineo*, 19 F.3d 121, 124 (3d Cir. 1994), *cert. denied*, 130 L. Ed. 2d 35, 115 S. Ct. 82 (1994) (defining unconscionable as “excessive, exorbitant,” “lying outside the limits of what is reasonable or acceptable,” “shocking, unfair, harsh, or unjust,” or “outrageous.”); *Barrows v. Illinois Student Assistance Comm’n (In re Bush Barrows)*, 182 B.R. 640 (Bankr. D.N.H. 1994) (to determine “unconscionability” the court should examine the totality of the circumstances including the debtor’s age, health, educational background, employment history, financial condition, earning ability and current income).
3. 37 U.S.C. §301d(c)(3). This section provides for an exception to discharge for the obligation of a medical officer in the military to pay back the retention bonus if the discharge is entered less than five years after the termination of the officer’s agreement to complete a term of active duty. Pub. L. 101-510, § 611, Nov. 5, 1990.

This list is not meant to be exhaustive. If the debtor has a particular type of student loan, funded under a particular legislative program, it is recommended that the legislation associated with that particular loan is examined for any possible discharge issues.

I.2.9. For death and personal injury caused while driving under the influence.

If the debtor was previously involved in a Chapter 7 proceeding and the debtor either waived his discharge or was denied his discharge, Section 523(a)(10) excepts these same claims from discharge. Debts existing at the commencement of a case in which the debtor is denied discharge can never be discharged in a subsequent bankruptcy.

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As to previous determinations under Section 523(a), if a debt is determined to be non-dischargeable in one bankruptcy, this determination is res judicata in subsequent cases. *Royal American Oil & Gas Co. v. Szafranski*, 147 B.R. 976 (Bankr. N.D. Okla. 1992); *but see In re Sobh*, 61 B.R. 576 (E.D. Mich. 1986) (debtor reopened bankruptcy to relitigate student loans based on new circumstances to show undue hardship). A subsequent Chapter 13 filing could get a different result. *In re Lilley*, 185 B.R. 489 (E.D. Pa. 1995) ("Congress did not intend to foreclose categorically the benefit of Chapter 13 reorganization to a debtor who previously has filed unsuccessfully for Chapter 7 relief"); *In re Harlan*, 179 B.R. 133 (Bankr. W.D. Ark. 1995) (requiring Chapter 13 plan be proposed in good faith); *In re Chaffin*, 816 F.2d 1070 (5th Cir. 1987) (debtor converted case to Chapter 13 from Chapter 7 after a debt was found nondischargeable).

Sections 523(a)(11) and (a)(12) affect insiders within bank and thrift institutions who were involved in wrongful acts. These provisions do not overrule previous case law regarding honest debtors, but does attempt to punish those who were in charge of failed insured depository institutions. 136 Cong Rec H13,289 (daily ed. Oct. 27, 1990).

Section 523(a)(12) excepts from discharge those claims arising from malicious or reckless actions or omissions by a debtor in fulfilling any commitment to maintain minimum capital at an insured depository institution. The act need only be reckless and as we have seen under Section 523(a)(6), this standard is lower than the intentional standard found in Section 523(a)(6).

The regulatory agency seeking a determination of dischargeability must bring suit by the bar date unless it was not appointed in time to reasonably comply with the deadlines. 11 USC § 523(c)(2).

In the Violent Crime Control and Law Enforcement Act of 1994, Pub. L. 103-322, § 320934 (Sept. 13, 1994), Section 523(a)(13) was added to address federal restitution orders. This Section excepts from discharge restitution ordered in cases arising under Title 18 of the United States Code. No provision is made to except restitution ordered by state courts. As previously discussed, the exception to the discharge in Chapter 13 cases under Section 523(a)(13), however, applies to all restitution orders. Thus, if Section 523(a)(6) or (7) is not applied for restitution orders of a state court the debtor could receive a discharge in Chapter 7 or 11 but not in Chapter 13.

The Bankruptcy Reform Act of 1994 added Section 523(a)(14). This section excepts from discharge loans made to pay a tax "to the United States that would be nondischargeable" under Code § 523(a)(1). According to the House Report accompanying the bill, the purpose of this section is to encourage the use of credit cards in paying federal taxes. H.R. Rep. No. 103-835, 103d Cong., 2d Sess. (1994). The idea of subrogation for tax claims has been previously discussed. This section merely codified previous case law on subrogation.

In the Bankruptcy Reform Act of 1994, Section 523(a)(15) was added to address concerns over certain limiting rulings relating to Section 523(a)(5) and its requirement that the obligation be “to a spouse, former spouse or child.” Section 523(a)(15) applies to all obligations found in a divorce or separation decree and is limited in only two respects. First, the exception does not apply when the debtor does not have an ability to pay the debt. Second, the exception does not apply when “discharging such debt would result in a benefit to the debtor that outweighs the detrimental consequences to a spouse, former spouse, or child of the debtor.”

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523(a)(15)(B); and (4) creditor has burden throughout the proceeding. *Willey v. Willey (In re Willey)*, 198 B.R. 1007 (Bankr. S.D. Fla. 1996) (citing cases for each approach).

In the first limitation, courts generally examine the debtor's "ability to pay" based upon the "disposable income test." *Hill v. Hill (In re Hill)*, 184 B.R. 750 (Bankr. N.D. Ill. 1995) (discussing different approaches to determining when expenses are "reasonably necessary"); *Carroll v. Carroll (In re Carroll)*, 187 B.R. 197 (Bankr. S.D. Ohio 1995) (using disposable income test); *McGinnis v. McGinnis (In re McGinnis)*, 194 B.R. 917 (Bankr. N.D. Ala. 1996) (citing cases) (reviewing debtor's current status); *Belcher v. Owens (In re Owens)*, 191 B.R. 669 (Bankr. E.D. Ky. 1996) (adopting "disposable income test" of Code § 1325(b)); *Taylor v. Taylor (In re Taylor)*, 191 B.R. 760 (Bankr. N.D. Ill. 1996).

In reviewing the second limitation, the Courts apply a totality of the circumstances test including consideration of (1) the income and expenses of both parties, (2) the nature of the debt, and (3) the former spouse's ability to pay the debt. *See Florio v. Florio (In re Florio)*, 187 B.R. 654 (Bankr. W.D. Mo. 1995); *Phillips v. Phillips (In re Phillips)*, 187 B.R. 363 (Bankr. M.D. Fla. 1995) (the court exercises its equitable powers to make a value judgment).

I.2.16. Condominium and Homeowners Association Fees

The Bankruptcy Reform Act of 1994 added Section 523(a)(16) which excepts from the discharge condominium and cooperative housing corporation fees and assessments which are due and payable after the order for relief. Section 523(a)(16) has two limitations. First, the exception does not affect the dischargeability of fees and assessments arising before the order for relief. Second, the exception applies only to fees and assessments payable during the period the debtor physically occupies the dwelling or the period during which the debtor rents

Section 523(a)(17) excepts from discharge a debt "for a fee imposed by a court for the filing of a case, motion, complaint, or appeal, or for other costs and expenses assessed with respect to such filing" regardless of an assertion of poverty by the debtor under 28 U.S.C. § 1915(b) or (f) or the debtor's status as a prisoner as defined in 28 U.S.C. § 1915(h). Section 523(a)(17) applies to all "fees . . . others costs and expenses" imposed or assessed by the court irrespective of the status of the debtor as a prisoner. Code § 523(a)(17) could also be read to render non-dischargeable fines and sanctions imposed in civil matters under Rule 11, Fed. R. Civ.P., Rule 9011, Fed. R. Bankr. P. or even the related state court sanction.

The "Personal Responsibility and Work Opportunity Reconciliation Act of 1996" added Section 523(a)(18). This Section excepts from discharge an obligation owed to a state or municipality that is in the nature of support and enforceable under Part D of title IV of the Social Security Act. The Act also amended the Social Security Act to provide that a debt owed under state law to the state or a municipality "that is in the nature of support and that is enforceable under this part is not released by a discharge in bankruptcy under title 11 of the United States Code."

The amendments apply to bankruptcy cases filed only after August 22, 1996. P.L. 104-193, 110 Stat. 2105 (1996).

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Three requirements must be met in order to effect the right of set-off: (1) the party must make a decision to set off the debt (2) action must be taken; and (3) the set-off must be recorded. *Citizens Bank of Maryland v. Strumpf*, 516 U.S. 16 (1995). To protect its right to a set-off a creditor may temporarily withhold payment of a debt it owes to a debtor without violating the automatic stay. *Id.*

The mutuality requirement of set-off requires that each party pay its own claim, with the right to collect in its own name. *Matter of United Sciences of America, Inc.*, 893 F.2d 720 95th Cir. 1990).

K. Abandonment

Section 554(a) gives the Trustee the power (after notice and a hearing) to abandon burdensome property or property that is of inconsequential value/benefit to the estate. After the request of a party in interest (such as a creditor) and notice and hearing, the Court may order the Trustee to abandon burdensome or inconsequential property of the estate. Any property scheduled but not administered at the time of closing is abandoned to the debtor. If property is not abandoned to the debtor, it remains property of the estate. Abandoned property is not

A. Use of Cash Collateral

Section 363(a) defines cash collateral as “cash, negotiable instruments, documents of title, securities, deposit accounts, or other cash equivalents whenever acquired in which the estate and an entity other than the estate have an interest.” It also includes the proceeds. The use of cash collateral usually arises in a Chapter 11 proceeding. In a Chapter 11 the Debtor in Possession both needs cash and could destroy the business with the misuse of such cash. The Code allows the Debtor in Possession free use of cash, not subject to a lien, so long that the cash is used “in the ordinary course of business.” Encumbered cash (subject to a lien) is cash collateral. Cash collateral cannot be used without the permission of the bankruptcy court. Section 363 also governs the post petition use, lease and sale of estate property. Section 363(b) provides the Trustee with the ability to “use, sell or lease” estate property outside the ordinary course of the estate. To sell, lease or use property outside of the normal course of business, the Trustee give notice and have a proper hearing at the Bankruptcy Court. Section 363(c) provides the trustee with instances when the property can be sold, leased or used pursuant to the ordinary course of business. As long as its in the ordinary course of business, no notice or hearing is needed.

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The priority extended to a cash collateral lender under section 363 is not affected by the dismissal of the bankruptcy case, and cash collateral lender's lien may prevail over suppliers who fail to secure bankruptcy court approval for their advances. *In re TNT Farms*, 226 B.R. 436 (Bankr. D. Idaho 1998).

B. Use Sale or Lease of Property

The use, sale and lease of estate property is governed by Section 363. It is related to cash collateral. Section 363(b) provides the Trustee with the ability to “use, sell or lease” estate property outside the ordinary course of the estate. To sell, lease or use property outside of the normal course of business, the Trustee give notice and have a proper hearing at the Bankruptcy Court. Section 363(c) provides the trustee with instances when the property can be sold, leased or used pursuant to the ordinary course of business. As long as its in the ordinary course of business, no notice or hearing is needed. While the Trustee can sell, lease, use estate property, it must do so pursuant to the automatic stay in Section 362. Section 363(f) states that in some instances the Trustee may even sell the property free and clear of certain liens. 363(e) however, gives parties the opportunity to demand “adequate protection” for their property if the property is to be leased or sold.

A two step test may be used to determine whether a postpetition transaction is in the debtor's ordinary course of business. The "horizontal dimension" test determines whether the transaction is of the sort commonly undertaken by companies in the debtor's industry. The "vertical dimension test" determines whether the transaction subjects the creditors to economic risk different from the risk they accepted and could reasonably expect when they extended credit. *Advo-System, Inc. v. Maxway Corp.*, 37 F.3d 1044 (4th Cir. 1994).

C. Fraudulent Conveyances

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C.1.1. One Year Limit:

Section 548 of the Bankruptcy Code provides the federal rule available to trustees and debtors-in-possession. The section provides that a trustee may avoid any transfer of an interest of the debtor that was made or incurred on or within one year before the date of the filing of the petition, if procured through fraudulent means of the debtor. Bankruptcy Code § 548.

The timing of the transfer, therefore, becomes exceedingly important. Obviously, from the language found in the statute, the object of section 548 was to prevent prepetition transfers, not postpetition transfers. See *Consolidated Partners Inv. Co. v. Lake*, 152 B.R. 485 (N.D. Ohio 1993). Therefore, a transfer that occurs after the bankruptcy petition is filed is not covered under this statute. *Consolidated Partners Inc. Co. v. Lake*, 152 B.R. 485 (Bankr. N.D. Ohio 1993); *Matter of Fisher*, 80 B.R. 58 (Bankr. M.D.N.C. 1987); *In re Sattler's Inc.*, 73 B.R. 780 (Bankr. S.D.N.Y. 1987).

In complex transactions, the specific date of the transfer could prove to be important. Generally, where a lien of some sort is granted as part of the transaction, the transfer is deemed to take place on the date the lien is perfected, provided it is done prior to the bankruptcy filing. *In re Tucker Oil Co., Inc.*, 55 B.R. 78, appeal decided 64 B.R. 183 (Bankr. W.D. Ark. 1985). At the same time, a granting of a security interest to a preexisting creditor

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during the one year period, without receiving new consideration, will alter the entire transfer or debt to the latest transaction date. *In re Kelley*, 7 B.R. 384 (Bankr. D.S.D. 1980). In deed questions, the operative date is when the deed is recorded. *In re Levy*, 185 B.R. 378 (Bankr. S.D. Fla. 1995). The obvious pattern is that the court will usually look to the date that actual title vests or the date on which the last significant part of the transfer took place. In other words, the transfer date is liberally construed to find coverage under the statute.

C.1.2. Elements required:

C.1.2.1. *transfer*

The term transfer, includes every method of disposing of or parting with property or possessions. *Hoecker v. United Bank of Boulder*, 476 F.2d 838 (10th Cir. 1973). The transfer does not have to be made directly by the debtor, as long as one can connect the transfer to the debtor, either directly or indirectly. *In re FBN Food Services, Inc.*, 185 B.R. 265, *affirmed and remanded* 82 F. 3d 1387, *rehearing denied* (N.D.Ill 1995); *Matter of Clover Donut of White Plains Corp.*, 14 B.R. 205 (Bankr. S.D.N.Y. 1981). Nevertheless, a transfer needs to be made. Therefore, a change in form or substance of the asset does not necessarily constitute a transfer. *E.g. In re Levine*, 139 B.R. 551 (Bankr. M.D. Fla. 1992) (Conversion of non-exempt property into exempt property did not constitute a transfer.).

a. Acts constituting transfers

- (i) Consignment of goods -- *In re Factory Tire Distributors, Inc.*, 64 B.R. 335 (W.D. Pa. 1986).
- (ii) Church contributions -- *In re Young*, 82 F.3d 1407 (8th Cir. 1996) *rehearing and suggestion for rehearing en banc* denied 89 F. 3d 494.
- (iii) Judgments barring debtors from reasserting claims -- *Matter of Besing*, 981 F. 2d 1488 (5th Cir. 1993) (Prejudicial dismissal was for debtor's discovery abuse.).

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- (iv) Transfers according to divorce decree, separation agreement, or marital property settlement -- *In re Lange*, 35 B.R. 579 (Bankr. E.D. Mo. 1983).
- (v) Foreclosures -- *In re Littleton*, 888 F.2d 90 rehearing denied 890 F.2d 1167 (11th Cir. 1989).
- (vi) Termination of lease -- see II,B,2,a,ii,(b) below.
- (vii) Leveraged buyouts -- *In re Oxford Homes, Inc.*, 180 B.R. 1 (Bankr. D. Me. 1995).
- (viii) Mortgage modifications -- *Matter of Venice Western Motel, Ltd.*, 67 B.R. 777 (Bankr. M.D. Fla. 1986) (transfer where net effect of modification increased principle amount of loan.).
- (ix) Down payments on real property -- *In re McConnell*, 934 F.2d 662 (5th Cir. 1991); *but see Matter of Wey*, 854 F.2d 196 (7th Cir. 1988).

b. Acts not constituting transfers

- (i) Conversion of non-exempt property into exempt property -- *In re Levine*, 139 B.R. 551 (Bankr. M.D. Fla. 1992); *but see In re Beckman*, 104 B.R. 866 (Bankr. S.D. Ohio 1989); *In re Breuer*, 68 B.R. 48 (Bankr. N.D. Iowa 1985); *In re O'Brien*, 67 B.R. 317 (N.D. Iowa).
- (ii) Franchisor's termination of debtor's franchise-dealership contracts pursuant to terms of agreement -- *Matter of Jermoo's Inc.*, 38 B.R. 197 (Bankr. W.D. Wis. 1984); *but see* cases involving termination of lease by a lessor for breach of covenant contained therein, which is a transfer -- *In re Ferris*, 415 F. Supp. 33 (D.C. Okl. 1976); *In re Queen City Grain, Inc.*, 51 B.R. 722 (Bankr. S.D. Ohio 1985).

C.1.2.2. *Interest of the debtor in property, or any obligation incurred by the debtor*

An essential element of an action under this section is that the debtor must have had an interest in the property transferred. *In re Jackson*, 105 B.R. 15 (Bankr. S.D. Ohio 1989). Because the interest of the debtor in the property is an undefined term in the bankruptcy code, the court will generally look to state law to help define

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its parameters. *In re Hulm*, 738 F.2d 323, (C.A.N.D. 1984), *cert. denied* 469 U.S. 990, 83 L. Ed. 2d 331, 105 S. Ct. 398, *on remand* 45 B.R. 523; *Matter of Simpson*, 36 F.3d 450 (5th Cir. 1994); *In re Dews*, 152 B.R. 982 (D. Colo. 1993); *In re Reynolds*, 151 B.R. 974 (Bankr. S.D. Fla. 1993); *In re Brajkovic*, 151 B.R. 402 (Bankr. W.D. Tex. 1993).

The battles are fought in two areas: (1) where the debtor owns legal title to a piece of property, and (2) where they do not possess legal title but some equitable interest. When the former is the case, it is often the debtor who must sustain the burden of proof that while legal title may be vested in his or her name, de facto or equitable title belongs to the alleged transferee. For example, in *In re Reynolds*, 151 B.R. 974 (Bankr. S.D. Fla. 1993), the debtor was the legal title holder to real estate. The court found however, that no fraudulent conveyance had taken place because the debtor did not have an interest in the property beyond the face of the document. The debtor successfully proved that he was the legal title holder of the property for the benefit of his son to allow him to obtain financing for the property, and that neither the debtor, nor the son, had ever considered the debtor to be the legal title holder.

Other times, the creditor is on the attack and is attempting to prove that the debtor had an equitable interest that was conveyed. Typically, a possessory interest in property is sufficient to trigger the provisions of § 548. See e.g. *In re Ocean Line of North Florida*, 137 B.R. 540 (Bankr. M.D. Fla. 1992).

C.1.2.3. *incurred within one year before the date of the filing -- [see supra].*

C.1.2.4. *voluntarily or involuntarily*

Fraud, as a general rule, requires some type of intent on the part of the actor. The common law, however, does recognize constructive fraud. However, constructive fraud is just another way of proving intent, as mental

C.1.2.4.1. actual intent to hinder, delay or defraud a creditor

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These badges of fraud and other suspicious behavior must be considered as a whole. A trustee does not have to prove any one of these factors with any degree of certainty. The facts, as taken together, only needs to lead to the conclusion that actual fraud existed. *In re Jeffry Bigelow Design Group, Inc.*, 956 F.2d 479 (4th Cir. 1992). The test requires a subjective determination of the debtor's motivation. *Id.* The standard is that fraudulent intent exists where the trustee shows that the transferor acted under circumstances precluding any reasonable conclusion other than that the purpose of the transfer was fraudulent as to his creditors. *Matter of Life Science Church of River Park*, 34 B.R. 529 (Bankr. N.D. Ind. 1983).

Which parties must be shown to have intent to defraud is unclear. Certainly, the debtor/transferor must have the requisite intent, but some courts hold that the transferee must have the intent as well. *Stratton v.*

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Equitable Bank, 104 B.R. 713 (D. Md. 1989), *aff'd* 912 F.2d 464 (4th Cir. 1989); *Business Systems, Inc.*, 642 F.2d 200 (C.A. Tenn 1981) (Transferee does not have to return payments if transferee entered transaction in good faith without knowledge of intent to defraud creditors.); *Presbrey v. Noble*, 505 F.2d 170 (C.A. Utah 1974) (Transferee had bonafide purchaser status which trumped rights of trustee.). The apparent logic for this rule is simple. If a bona fide purchaser, without knowledge or intent to defraud, takes the property for a value, then he or she has paid what he or she believes to be fair consideration for the item, or, at the very least, the debtor has no hope of gaining a return on the transfer after the bankruptcy has passed. In these cases, the transferee must still show that the consideration paid was in an amount that he or she believed to be reasonable. *Id.* In truth, the rule appears to be that once the badges of fraud have been proven against the debtor, then the transferee is presumed to have a similar intent, and this intent can be overcome by showing that the transferee was a bona fide purchaser for value. If proven, then the transfer cannot be undone. The policy reasons for this rule are obvious, and an adoption of this rule would benefit public policy, particularly under economic efficiency arguments (the arguments are the same justifications for a bona fide purchaser rule under the Uniform Commercial Code).

There is, however, a middle ground between the two rules. Some cases have held that a transferee is protected from the fraudulent conveyance statute to the extent of the consideration given. Of course, which of the three positions taken will depend upon the party asserting the argument. *In re Mesa*, 48 B.R. 208 (Bankr. S.D. Fla. 1985). Under the presumption that the transferred item is always more valuable than the consideration paid, trustees will inevitably always argue that only the debtor's intent needs to be proven, as this test will grant the trustee the return of the entire item with no refund to the transferee; the transferee will always argue that both

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investment strategy, evidence appeared to show that transfer was made in attempt to hinder creditor's attempt to obtain the items.).

C.1.2.4.2. the Second Method of Proving Fraudulent Conveyance under § 548

C.1.2.4.2.1 received less than equal consideration; and

Obviously, in this phase of the test, the court is comparing what left the estate to what entered into the estate. *In re Southmark Corp.*, 138 B.R. 820 (Bankr. N.D. Tex. 1992). Generally, the litmus test in this case is -- as long as the unsecured creditors are no worse off because of the transfer, then the debtor received a reasonably equivalent value to that which left the estate because of the transfer. *In re Jeffrey Bigelow Design Group, Inc.*, 956 F.2d 479 (4th Cir. 1992). This does not mean that the debtor needs to receive a dollar for dollar exchange in order to have been paid a “reasonably equivalent value.” *Matter of Fairchild Aircraft Corp.*, 6 F.3d 1119 (5th Cir. 1993); *In re Southmark Corp.*, 138 B.R. 820 (Bankr. N.D. Tex. 1992). There is no magic percentage of fair market value that needs to be achieved in order to constitute reasonably equal consideration. *In re Fargo Biltmore Motor Hotel Corp.*, 49 B.R. 782 (Bankr. D.N.D. 1985) (Flat percentage basis approach is inappropriate, however, a good starting point with which to gauge a transfer’s reasonableness.). However, one line of cases holds that anything less than 70% of the value is not reasonably equal. *Durrett v. Washington Nat’l Ins. Co.*, 621 F.2d 201 (5th Cir. 1980); *In re Thrifty Dutchman, Inc.*, 97 B.R. 101 (Bankr. S.D. Fla. 1988). In another case, *Misty Management Corp. v. Lockwood*, 539 F.2d 1205 (C.A. Nev. 1976), the court held that a transfer that was for over 70% of the collateral’s value was unreasonable, where the difference amounted to \$276,000. One court has stated that the relative

The operative date is the value of property and consideration as of the date of transfer. *In re Robinson*, 80 B.R. 455 (1987).

Some courts hold that if the party attacking the transfer as being fraudulent meets the burden of proving that the consideration given was inadequate, the burden of the defense of the transferor's solvency, or the proof that one of the three subsections of § 548(a)(2)(B) exists, passes to the party seeking to uphold the transfer. *See*

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Courts look to see whether a debtor is either insolvent at the time of the transfer or rendered insolvent as a result of the transfer, and either one will be sufficient to pass this portion of the analysis. *In re Newtowne, Inc.*, 157 B.R. 374 (Bankr. S.D. Ohio 1993). To decide whether a debtor is insolvent, courts generally ask -- what would the buyer be willing to pay for the debtor's entire package of assets and liabilities? If the price is positive, the debtor is solvent; if the price is negative, the debtor is insolvent. *Covey v. Commercial National Bank of Peoria*, 960 F.2d 675 (7th Cir. 1992). Courts look to the debtors balance sheet. *Mellon Bank, N.A. v. Metro. Communications, Inc.*, 945 F.2d 635 (3d Cir. 1991), *cert. denied* 112 S. Ct. 1476, 117 L. Ed. 2d 620 (1992). However phrased, this method is a review of the assets and liabilities of the debtor, and a comparison between the two.

When looking at assets, the court must assign to those assets that are readily susceptible to liquidation, *In re Joshua Sloam*, 103 B.R. 610 (Bankr. E.D. Pa. 1987), their fair market value. *In re Davis*, 169 B.R. 285 (E.D.N.Y. 1994); *In re Pioneer Home Builders, Inc.*, 147 B.R. 889 (Bankr. W.D. Tex. 1992) (Fair market value price at time of transfer is most equitable standard.). Therefore, assets are best valued by determining what price they would bring on the open market. An open market value has been further defined as that value that a prudent business person could obtain from the sale of an asset when there is a willing buyer and a willing seller. *See Pioneer, supra*. Under this approach it is inappropriate to add costs and expenses associated with the sale of the assets. *Id.* The method of market price valuation focuses on what a willing buyer would pay, not necessarily what a willing seller would ultimately receive. *Id.* However, the value can be reduced by factors regarding the difficulty of the sale of

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the asset, but only if they affect the market price and do not relate to the costs of sale. *Id.* The value may be further adjusted by the net costs of making the asset marketable. *Id.* The court cannot take into consideration the debtor's subjective sentimental value placed upon the item. *Id.* The court can value doubtful or contingent claims at less than face value. *In re Join-In Intern. (USA) Ltd.*, 56 B.R. 555 (Bankr. S.D.N.Y. 1986). If a debtor is a guarantor on a liability, courts will generally multiply the total debt by the percent chance that the guarantee will be exercised to determine the liability to be included in the balance sheet. *Covey v. Commercial Nat'l Bank of Peoria*, 960 F.2d 657 (7th Cir. 1992) (cited in 26 Collier Bankr. Cas.2d 1046). Goodwill can be considered an asset, and can be determined by average high earnings over a period of years, valuable customer lists, and/or by trade names. *In re Roco Corp.*, 701 F.2d 978 (2d Cir. 1983).

The assets are to be reduced by liabilities. Courts can refer to 11 U.S.C. § 101(4) to determine what is a liability. See *In re: Joshua Slocum, Ltd.*, 103 B.R. 610 (Bankr. E.D. Pa. 1989) (finding that shareholders stock redemptions were not liabilities under Bankruptcy Code § 101(4)).

At least one court has allowed the use of the retrojection method to prove insolvency. *In re R. Purbeck & Assocs., Ltd.* 27 B.R. 953 (Bankr. D. Conn. 1983) (analyzing insolvency in a preference action). Since insolvency at a given point in time is often difficult to demonstrate by direct proof, courts permit the trustee to show that the debtor was insolvent at one point in time and then prove that the same condition existed at the time of the subject transfer. "This method ... applies equally to situations in which the trustee starts at a point in time prior to the transfer....[to use this method, the trustee must] show the absence of any substantive or radical charges in the assets

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or liabilities of the bankruptcy between the retrojection dates. Possibly another burden would be to show that the evidence relating to solvency at the time of the transfer was scant." *Id.* (Evidence was scant.)

C.1.2.4.2.2. *Unreasonably small capital remaining*

The Bankruptcy Code does not define unreasonably small capital. However, most courts hold that the definition indicates a financial condition short of insolvency. *E.g.*, *Murphy v. Meriton Sav. Bank (In Re: O'Day Corp.)*, 126 B.R. 370, 407 (Bankr. D. Mass. 1991). However, the condition must be severe enough that it soon turns to, or severely threatens, insolvency; otherwise, the statute is overly broad. *In re Badnais Lumber Supply, Inc.*, 100 B.R. 127 (Bankr. D. Mass. 1989). Some cases have confused unreasonably small capital remaining with the third subsection, dealing with ability to pay expenses as they become due. *See Pioneer Home Builders, Inc.*, 147 B.R. 889 (Bankr. W.D. Tex. 1972). While it is one method of reviewing capital, the method renders this provision meaningless, in light of its cousin, § 548(a)(2)(13)(iii). However, determining whether enough capital exists to continue the business would not be inappropriate or redundant. *In re Joshua Slocum, Ltd.*, 103 B.R. 60 (Bankr. E.D. Pa. 1989); *In re Vadnais Lumber Supply, Inc.*, 100 B.R. 127 (Bankr. D. Mass. 1989). *In Vadnais*, the Court held that the analysis must somehow be tied to insolvency. Since the standard is something less than insolvency, then it must somehow be tied to causing or inevitably leading to insolvency. *Id.* Delving into the courts logic, one is faced with the conclusion that subparts ii and iii are strikingly similar.

C.1.2.4.2.3. *Incurred debt beyond ability to pay*

There is scant authority specifically referring to 548(a)(2)(B)(iii). The language of this provision requires that the debtor intended to incur, or believe he would incur, debts that would be beyond his ability to pay. Bankruptcy Code § 548(a)(2)(B)(iii). Therefore, a fundamental issue is whether this provision applies at all in

The statute grants the federal fraudulent conveyance cause of action to trustees and debtors-in-possession, and therefore, a creditor generally does not have standing to prosecute an action for fraudulent conveyance. *In re Auxano, Inc.*, 87 B.R. 72 (Bankr. W.D. Mo. 1988); *In re Grell*, 83 B.R. 652 (Bankr. W.D. Mo. 1988); *In re Hess*, 21 B.R. 465 (Bankr. W.D. Va. 1982). However, courts hold that an individual creditor can bring an action for recovery of an alleged fraudulent transfer provided they can show that the trustee or creditor's committee failed to zealously prosecute the action on behalf of estate. *In re Gibson Group, Inc.*, 66 F.3d 1436 (6th Cir. 1995); *In re v. Savings Oil & Heating Co., Inc.*, 91 B.R. 655 (Bankr. E.D.N.Y. 1988); *In re Conley*, 159 B.R. 323 (Bankr. D. Idaho 1993).

C.2. South Carolina Fraudulent Conveyances/Statute of Elizabeth.

Although the statute of Elizabeth’s protection extends to any and all parties who are defrauded in connection with the conveyance of property, *Mathis v. Barton*, 460 S.E. 2d 406 (S.C. App. 1995) (citing *Lebovitz v. Mudd*, 2293 S.C. 49, 358 S.E.2d 698 (1987)), when a creditor actually becomes a creditor can prove to be important. South Carolina case law makes a distinction between existing creditors and subsequent creditors. The applicable date of reference is the date of the challenged transfer. A creditor whose claim straddles the transfer date shall be treated according to when the majority of the claim accrued. *Id.*

(a) where the transfer was made for valuable consideration --

- (b) where the transfer is made without valuable consideration --

- Id.*[structure of text altered for clarification].

C.2.1 Valuable consideration.

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If valuable consideration was given, the creditor is forced to prove fraudulent intent. In usual circumstances,

Certain circumstances so frequently attend conveyances to defraud creditors that they are recognized and referred to as “badges of fraud.” These badges tend to excite suspicions as to the bona fides of a challenged conveyance. Unexplained, they may warrant an inference of fraud. Whether the inference is warranted depends in large measure on whether a satisfactory explanation is presented.

- [1] insolvency or indebtedness of the transferor;
- [2] lack of consideration for the conveyance;

- [3] relationship between the transferor and the transferee;
[4] the pendency or threat of litigation;
[5] secrecy or concealment;
[6] departure from the usual method of business;
[7] the transfer of the debtor's entire state;
[8] the reservation of benefit to the transferor;
[9] retention by the debtor of possession of the property.

Although it has been said that a single badge of fraud may stamp a transaction as fraudulent, it is more generally held that one circumstance recognized as a badge of fraud may not alone prove fraud; where there is a concurrence of several such badges of fraud an inference of fraud may be warranted.

Coleman v. Daniel, 199 S.E.2d 74, 261, S.C. 198 (S.C. 1973).

C.2.3. Knowledge of Grantee.

In order to set aside a fraudulent conveyance made where value is given, the creditor must show that the fraudulent intent of the debtor is imputable to the grantee. *Sumner v. Janicare, Inc.*, 366 S.E. 2D 20, 294 S.C. 483 (S.C. App. 1988). This requires that the transferee have knowledge or participate in the scheme, which can be proven by circumstantial evidence. *SCNB v. Halter*, 359 S.E. 2D 74, 293 S.C. 121 (S.C. App. 1987). Actual knowledge of, or participation in, the debtor's fraudulent intention on the part of the transferee need not be established in order to justify a conclusion that the transaction was fraudulent. The transaction is subject to attack if at the time of the transfer the transferee had notice of circumstances which would arouse the suspicion of any ordinary prudent man and cause him to make inquiry as to the purpose for which the transfer was being made, which would disclose the fraudulent intent of the maker. *Coleman v. Daniel*, 199 S.E. 2D 74, 261 S.C. 198 (S.C. 1973). Knowledge on the part of a purchaser that the seller is indebted or insolvent has frequently been held sufficient to place a purchaser on notice and to require him to investigate. *Id.* The purchaser need not know of

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the specific debt that the creditor asserts is being hindered or prejudiced as a result of the transfer. *Id.* Perhaps the most ambiguous element is the requirement that an existing creditor must prove that a transfer without consideration was voluntary. A voluntary conveyance is a transfer made without consideration or for a mere nominal consideration. *Durham v. Blanchard*, 438 S.E. 2D 259 (S.C. App. 1993). Where nominal or some amount of consideration is paid, the transfer is considered voluntary to the extent the value of the property is more than the consideration paid. *Kirby v. Horne Motor Co.*, 366 S.E. 2D 259 (S.C. App. 1988).

C.2.4. Voluntariness of transfer

A voluntary conveyance is a transfer made in good faith without consideration or for a mere nominal consideration. *Durham v. Blackard*, 438 S.E. 2d 259 (S.C. App. 1993). “A voluntary conveyance which violates the statute [of Elizabeth] will be set aside to the extent of the value of the property transferred less any consideration received in exchange therefore.” *Id.* at 263.

C.2.5. Insolvency

When an existing creditor is showing that the grantor failed to retain sufficient property to pay the indebtedness to the plaintiff in full, they are in essence attempting to prove insolvency. The court in *Gardner v. Kirven*, 191 S.E. 814, 816 (1937) seems to suggest that the plaintiff needs to show that “[i]f in the final event the property of the debtor is not sufficient to pay his debts existing at the time of this voluntary conveyance, then such conveyance is null and void as to such debts.” *Id.* Clearly, the *Garvin* holding suggest that a creditor may show insolvency at the time the debt is sought to be collected. *Garvin* supports the position that in conveying property, debtor’s must retain sufficient property to satisfy their debts when they become due. The amount of property that

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must be retained “means a sufficient amount of property not merely at the time of the transfer, but an amount from which in the final analysis the creditors are able to collect their indebtedness in full.” *Id.* at 816.

No South Carolina Court has held that this element is presumed or abandoned when the debtor/grantor has filed bankruptcy. Nevertheless, it would seem that a creditor's or trustee's duties in proving this element go beyond simple proof that the debtor filed bankruptcy. The creditor or the trustee must show that the debtor is in fact insolvent. The mere filing of a petition is insufficient because one can file bankruptcy for one of two reasons -- (1) the inability to pay one's debts as they become due, and (2) not having enough assets to pay one's debts. According to *Durham v. Blackard*, 438 S.E. 2d 259 (S.C. App. 1993), a creditor may have to prove that the debtor has insufficient assets to pay the debt, after the transfer. See *Durham*, 438 S.E. 2d at 263 ("McMillan failed to retain sufficient property to pay his debt to Blackard."). Additionally, in *Dufresne v. Regency, Inc.*, 366 S.E. 2d 256 (S.C. App. 1987), the court focused on the assets of the debtor versus the liabilities, further evidencing that the creditor must prove insolvency. See also, *Garvin v. Kirven*, 191 S.E. 814 (1937) (The grantor must reserve a sufficient amount of property to pay his creditors.). A debtor may have filed for bankruptcy using only the first condition. However, it seems almost tautological to state that if the debtor has enough assets to pay his debts without the necessity of recovering the fraudulent conveyance, the trustee would be hard pressed to justify the suit. Therefore, while the burden to show insolvency is more than showing that a petition was filed, the burden is met once the Trustee establishes that without the recovery of the fraudulent conveyance, the estate will not distribute a 100% payout to creditors.

C.2.6. Was made with a view to future indebtedness

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It appears that the court in *Matthews v. Burton*, and in *Parker Peanut Co. v. Felder*, 20 S.E. 2D 716 (S.C. 1942), was referring to some proof that the debtor knew of the impending indebtedness at the time of the transfer. Although the court in *Gentry v. Lanneau*, 32 S.E. 523 (1899) was even more relaxed and suggested that the creditor need only prove that the transfer was made in anticipation of some future indebtedness.

C.3. South Carolina Uniform Commercial Code Bulk Sales Act Fraudulent Conveyance Statute.

Under the South Carolina version of the Uniform Commercial Code, the legislature has implanted a fraudulent conveyance statute to help protect creditors. The Bulk Transfer Act, found at South Carolina Code § 36-6-100 et seq., seeks to protect creditors from two possible events: from an enterprise that may sell its stock to an insider for less than what it is worth and from an enterprise that sells its stock only to distribute the proceeds to an individual who disappears. The act seeks to accomplish this purpose solely by providing notice to the creditors of the selling enterprise. See Official Comment 4 to S.C. Code Ann. § 36-6-101 (S.C. Code Ann.). The provision that gives the Bulk Transfers act its teeth is S.C. Code §§ 36-6-104 and 105, which essentially states that transfers in bulk of all or a major part of a business's inventory is not effective against existing creditors of that business unless the transferee gives notice to the creditor at least ten days before the transferee takes possession of or pays for the goods, whichever is first. S.C. Code § 36-6-104. If the creditors are not given the statutory notice neither good faith nor fair consideration are defenses for the transferee. See *In re Pritchard*, 8 B.R. 88 (Bankr. Cal. 1981) (good faith is immaterial); *Darby v. Ewing's Home Furnishings*, 278 F. Supp. 917 (D.C. Ok. 1967) (fair consideration is no defense).

D. Preferences

D.1. Elements of a Preference Cause of Action

- (1) to or for the benefit of the creditor;
- (2) for or on account of an antecedent debt owed by the debtor before such transfer was made;
- (3) made while the debtors was insolvent;
- (4) made --
 - (a) on or within 90 days before the date of the filing of the petition; or
 - (b) between ninety days and one year before the date of the filing of the petition, if such creditor at the time of such transfer was an insider;
- (5) that enables such creditor to receive more than such creditor would receive if --
 - (a) the case were under chapter 7 of this title;
 - (b) the transfer had not been made; and
 - (c) such creditor received payment of such debt to the extent provided by the provisions of this title.

11 U.S.C. § 547(b). It is the trustee's burden to prove each and every one of these elements. *Id.* at § 547(f); *Danning v. Bozek*, 836 F.2d 1214 (9th Cir. 1988). Failure to meet this burden on any one element precludes a finding that a transfer is a preference. *In re Hood*, 118 B.R. 417 (Bkrtcy. D.S.C. 1990); *In re Cockreham*, 84 B.R. 757 (D.Wyo. 1988). Further, because the elements above are objective, the intent of the debtor is irrelevant.

Section 101 of the Bankruptcy Code defines a “transfer” as “every mode, direct or indirect, absolute or conditional, voluntary or involuntary, of disposing of or parting with property or with an interest in property, including retention of title as a security interest and foreclosure of a debtor’s equity of redemption.” 11 U.S.C. § 101(54). This definition is exceptionally broad, and therefore includes virtually every conceivable transfer, including the creation or fixing of judicial liens.² Precisely because this definition is so broad, the true test is not whether a transfer occurred, but whether the debtor had an actual or constructive ownership interest in the transferred property. *In re Hood*, 118 B.R. 417 (Bkrcty.D.S.C. 1990); *In re Flooring Concepts, Inc.*, 37 B.R. 957 (9th Cir. 1984).³ In this regard, ownership is determined by the debtor’s ability to control the disposition of the property. *Id.*

For example, in *In re Cybermech, Inc.*, 13 F.3d 818 (4th Cir. 1994), the Fourth Circuit Court of Appeals addressed the question of whether a debtor corporation's return of another corporation's down payment on the purchase of office machines constituted an avoidable preference. In the court held that the debtor did have an interest in the payment funds because the debtor, upon receipt of the funds, could deposit it, commingle it with other funds, withdraw from it, transfer it or otherwise use the payment funds in anyway it so desired. *Id.* at 820.

² See 4 COLLIER ON BANKRUPTCY § 547.03 (15th Ed. 1991) (“Any judicial proceeding that creates or fixes a lien upon the debtor’s property will constitute a preference.”). In South Carolina, a lien is created when the judgment is enrolled. S.C. Code Ann. § 15-35-810 (1976).

³ In determining whether a debtor has an interest in property, state law governs.

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Therefore, the debtor’s “ability to exercise complete ‘dominion and control over the funds’ was sufficient to ‘demonstrate an interest in property’ under the preferential transfer provision . . . the [money] transferred . . . was a transfer of an ‘interest of the debtor in property.’” *Id.* at 821 (quoting *In re Smith*, 966 F.2d 1527 (7th Cir. 1992)).

Another illustrative case is *In re Hood*, 118 B.R. 417 (Bkrcty.D.S.C. 1990). There, the debtor was facing an imminent sheriff's levy when a friend of the debtor's intervened by offering to personally pay the debtor's debts. The debtor's creditors, however, refused to accept her checks. The debtor then took his friend's personal checks to the bank where they were exchanged for cashier checks and used to pay off the creditors. After finding that the transfer satisfied the other elements of a preference, the court turned to the ultimate question of whether or not the debtor possessed an interest in the transferred funds. Accordingly, the court held that the debtor did not have an interest in the funds because the debtor did not and could not control the disposition of the funds. In so holding, the court adopted and applied the "earmark" doctrine. This doctrine essentially states that funds loaned to a debtor by a third party that are "earmarked" for a particular creditor do not belong to the debtor. Its application requires:

- (1) The existence of an agreement between the new lender and the debtor that the new funds will be used to pay a specified antecedent debt. Where the payment is made directly by the third party to the creditor, this requirement is inapplicable;
- (2) Performance of that agreement according to its terms; and
- (3) Transaction, when viewed as a whole, including the transfer of new funds out to the old creditor, does not result in the diminution of the estate.

Id. at 420 (citing *In re Bohlen Enter.*, 859 F.2d 561 (8th Cir. 1988)). Applying the doctrine, the court found that

(1) the debtor and his friend entered an agreement that earmarked the funds for the payment of the debtor's creditors; (2) the debtor's friend directly paid the creditors; (3) the agreement was performed according to its terms;

Section 101 of the Bankruptcy Code defines a “creditor,” in relevant part, as an “entity that has a claim against the debtor that arose at the time of or before the order for relief concerning the debtor.” 11 U.S.C. § 101(10)(A). Further, a “claim” means:

- (A) right to payment, whether or not such right is reduced to judgment, liquidated, unliquidated, fixed, contingent, matured, unmatured, disputed, undisputed, legal, equitable, secured, or unsecured; or
- (B) right to an equitable remedy for breach of performance if such breach gives rise to a right to payment, whether or not such right to an equitable remedy is reduced to judgment, fixed, contingent, matured, unmatured, disputed, undisputed, secured, or unsecured.

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Subsection (b)(4) of section 547 provides that a transfer can only be avoided where it was made on or within ninety days before the filing of the petition. 11 U.S.C. § 547(b)(4)(A). While this is generally an absolute rule, subsection (b)(4)(B) immediately follows and provides that where the transfer was made to an “insider,” the time limit for avoidance is extended to one year pre-petition. An “insider,” in the conventional sense, is simply someone who stands in a close relationship with the debtor and who possesses the ability to control the debtor’s actions. *In re Pineview Care Center, Inc.*, 152 B.R. 703 (D.N.J. 1993).⁴ The most common examples include a relative or general partner of the debtor in the cases where the debtor is an individual or a partnership, and the director(s) or officers of the debtor in the cases where the debtor is a corporation. 11 U.S.C. § 101(31).

One of the more interesting situations where these two elements play a featured role occurs where the trustee attempts to recover a transfer to an outside creditor that benefits an insider creditor. The most common example of this scenario exists where the insider creditor guarantees a loan and then directs its payment to the creditor

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D.5. For or on Account of an Antecedent Debt . . .

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The Code defines “debt” as “liability on a claim.” 11 U.S.C. § 101(12). By making “claim” the operative term in the definition of debt, “Congress gave debt the same broad meaning it gave claim.” [Citation omitted]. Indeed, it is clear that “the terms ‘debt’ and ‘claim’ are coextensive: a creditor has a ‘claim’ against the debtor; the debtor owes a ‘debt’ to the creditor.” [Citations omitted]. By defining debt as “liability on a claim,” Congress did not impose an additional element, namely that legal liability be established through litigation. “[W]hen a claim exists, so does a debt.” [Citation omitted]. They are but different windows in the same room.

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A debtor is essentially insolvent when his liabilities exceed his assets. 4 COLLIER ON BANKRUPTCY § 547.06 (15th Ed. 1991).⁶ In this regard, there is a presumption of insolvency during the ninety day reachback period. *Id.* In *Transit Homes, Inc. v. South Carolina Nat’l Bank*, 57 B.R. 40 (Bkrcty.D.S.C. 1985), however, the court held that the presumption of insolvency can be rebutted by the introduction of the debtor’s filed schedules.

Subsection (b)(5) is merely a codification of the United States Supreme Court holding in *Palmer Clay Products Co. v. Brown*, 297 U.S. 227, 56 S.Ct. 450, 80 L.Ed. 655 (1936). There, the court held that whether a transfer is preferential should be determined “not by what the situation would have been if the debtor’s assets had been liquidated and distributed among his creditors at the time the alleged preferential payment was made, *but by the actual effect of the payment as determined when bankruptcy results.*” [Emphasis added]. In this regard, the court in *Elliot v. Frontier Prop./LP*, 778 F.2d 1416, 1421 (9th Cir. 1985) stated:

This analysis requires that in determining the amount that the transfer “enables the creditor to receive,” 11 U.S.C. § 547(b)(5) (1982), such creditor must be charged with the value of what was transferred *plus* any additional amount that he would be entitled to receive from a Chapter 7 liquidation. The net result is that, as long as the distribution in bankruptcy is less than one-hundred percent, *any* payment “on

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While the bankruptcy code recognizes and respects the preeminent status given to the secured creditor by state commercial codes, a creditor is “secured” under the code only to the extent of the value of his interest in the property of the estate . . . Section 547(b)(5) does not, as Creative seems to argue, add any special protections for the secured creditor. Indeed, the term “secured creditor” is not even included in that section . . . As the plain language of [section] 547(b)(5) convey, the court must focus, not on whether a creditor may have recovered all of the monies owed by the debtor *from any source whatsoever*, but instead upon whether the creditor would have received less than a 100% payout in a Chapter 7 liquidation.

D.8. Primary Defense -- The Ordinary Course of Business Exception

While section 547(c) sets forth a number of instances where a trustee cannot avoid a preference transfer, the most important of these “defenses” is the ordinary course of business exception. This exception is embodied in the text of subsection (c)(2) which provides that a trustee cannot avoid a transfer:

[W]here the creditor's claim is \$10,000, the payment on account of \$1,000, and the distribution in bankruptcy is 50%, the creditor to whom the payment on account is made receives \$5,500, while another creditor to whom the same amount was owing and no payment on account was made will receive only \$5,000.

Palmer, 297 U.S. at 229, 56 S.Ct. at 451, 80 L.Ed. at 656.

- or financial affairs of the debtor and the transferee;

In *In re Jeffrey Bigelow Design Group*, 956 F.2d 479 (4th Cir. 1992), the Fourth Circuit Court of Appeals held that subsection (c)(2)(A) and (B) are analyzed pursuant to a subjective test. There, the court stated that the ““focus of [the] inquiry must be directed to an analysis of the business practices which were unique to the particular parties under consideration.”” *Id.* at 486 (quoting *Waldschmidt v. Ranier*, 872 F.2d 739, 743 (6th Cir. 1989). This inquiry is ““peculiarly factual, . . .”” *Id.* (quoting *In re First Software Corp.*, 81 B.R. 211, 213 (Bkrcty.D.Mass. 1988), and “[a]ttention should be drawn to the reality of the situation and not the formal structure.” *Id.* at 488. In this regard, the court emphasized that “form must not be elevated above substance.” *Id.*

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preceding the debtor's bankruptcy petition, the debtor made twelve payments to the creditor. Two of the payments were prepayments while the remaining ten payments were for services previously rendered. The creditor had waived the last ten payments and had allowed the debtor to pay when able. Shortly after the debtor filed for Chapter 11 protection, the trustee moved to avoid the latter ten payments as preferences. The creditor countered that said payments fell within the ordinary course of business exception, and therefore, were unavoidable.

The court began its analysis by refusing to apply subsection (c)(2)(A) and (B)’ s subjective test for subsection (C). *Id.* at 1048 (“[b]ecause subsection B and C are written in the conjunctive, the use of subsection B’s subjective approach under subsection C would render subsection C superfluous . . . [w]e refuse to say that Congress wrote a separate subsection for no reason at all.”). The court then held that subsection (C) should be analyzed under an objective test whereby a court looks to the industry norms for the determination of “ordinary business terms.” *Id.* The court then explained the application of this test:

[T]he extent to which a preference payment’s credit terms can stray from the industry norm yet still satisfy [section] 547(c)(2)(C) depends on *the duration of the debtor-creditor relationship*. “[T]he more cemented (as measured by its duration) the pre-insolvency relationship between the debtor and the creditor, the more the creditor will be allowed to vary its credit terms from the industry norm yet remain in the safe harbor of [section] 547(c)(2)(C).” *Id.* at 225. A “sliding-scale window” is thus placed around the industry norm. On the one end of the spectrum, “[w]hen the relationship between the parties is of recent origin, or formed only after or shortly before the debtor sailed into financially troubled seas, the credit terms will have to endure a rigorous comparison to credit terms used generally in a relevant industry.” *Id.* In such a case, only those “departures from [the] relevant industry’s norms which are not so flagrant as to be ‘unusual’ remain within subsection C’s protection.” *Id.* at 226.

On the other end of the spectrum, “when the parties have had an enduring, steady relationship, one whose terms have not significantly changed during the pre-petition insolvency period, the creditor will be able to depart substantially from the range of

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terms established under the objective industry standard inquiry and still find a haven in subsection C.” *Id.*

Id. at 1049 (quoting *Fiber Lite Corp. v. Molded Acoustical Products, Inc.*, 18 F.3d 217 (3d Cir. 1994)). In so holding, the court also emphasized that “subsection C never tolerates a gross departure from the industry norm, not even when the parties have had an established and steady relationship.” *Id.* at 1050.

Applying their “newly adopted” sliding scale approach to subsection (c)(2)(C), the court found that the creditor had failed to meet its burden of satisfying subsection (c)(2)(C). Because the creditor’s normal business practice was to require prepayment, their waiving of the requirement for the debtor constituted a gross departure from their industry norm. Therefore, and despite their longstanding relationship with the debtor, the creditor was held liable for the preference payment.

D.9. Defense -- The New Value Exception

Another defense worthy of mention is the new value exception. It is embodied in section 547(c)(1)(A)(B) which provides:

- (c) The trustee may not avoid under this section a transfer --
 - (1) to the extent that such transfer was --
 - (A) intended by the debtor and the creditor to or for whose benefit such transfer was made to be a contemporaneous exchange for new value given to the debtor; and
 - (B) in fact a substantially contemporaneous exchange.

The exception's existence and purpose is to protect transactions that do not diminish the bankruptcy estate. *In re Martin*, 188 B.R. 689 (M.D.Ala. 1995). In this regard, it is the intent of the parties which constitutes the most critical element. *See In re Hersman*, 20 B.R. 569 (Bkrtcy.N.D.Ohio 1982) ("The key inquiry, therefore, is whether

H.R. Rep. No. 95-595, 95th Cong., 1st Sess. 373 (1977), U.S. Code Cong. & Admin. News, p. 5787 (1978). A check, then, is the classic example. *See In re Davis*, 22 B.R. 644 (Bkrcty.M.D.Ga. 1982) (holding that the only type of credit transaction which would result in a transfer under the new value exception is a check transaction, which is for all practical intents and purposes really a cash transaction). Conversely, a credit card transaction is the classic bad example. In *In re Hersman*, the court explained:

In re Hersman, 20 B.R. at 573.

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149 B.R. 154 (9th Cir.BAP Cal. 1993), however, the court held that a debtor's payment to his wife of a civil contempt sanction did not create new value because the payment was not made for goods or services, but in lieu of a five day jail sentence.

E. Turnover Orders

Section 542(a) generally provides that a third party noncustodian that has custody or control over property of the estate that either the Trustee may use, sell or lease or that the debtor may exempt must turn that property over to the Trustee, unless the property is of inconsequential value or benefit to the estate. Section (b) provides that an individual that owes a matured debt shall pay that debt to the order of the trustee, unless the debt is being set-off under Section 553. Subsections 542(c) and (d) provides specific instances where the third party does not have to turn the property over to the Trustee. Specifically, if the party does not know of the commencement of the case, or if the third party is transferring life insurance benefits. 542(e) also requires the turnover of books and records from individuals such as attorneys and accountants to the Trustee. Note that Section 542(e) does not waive or constitute any exception to the attorney-client privilege.

The court will exceed its equitable power if it orders turnover of property held by a creditor without first providing adequate protection for that property. *In re Empire for Him, Inc.*, 1 F.3d 1156 (11th Cir. 1993).

F. Exemptions

Exempted property is property that the debtor may keep. If a debtor owns too expensive or too much property for a particular section, the debtor must surrender the excess to the estate or sell the property and keep the cash equivalent of the exempted property. Property that is fully liened is not subject to an exemption. Many of South Carolina's Exemptions are located at S.C. Code Ann. 15-41-30:

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- b. Right to annuity or retirement allowance from the S.C. Retirement System, the Retirement System for Judges and Solicitors, the Retirement System for the General Assembly, the police Officers retirement System or any private municipality retirement system.
 - c. Any pension fund held before or after the Fireman's pension funds held by any municipality.
 - d. 50,000 in cash surrender value or proceeds from an individual life insurance policy for the benefits of the debtors, spouse, children or other dependents.
 - e. 50,000 in cash surrender value or proceeds from a group life insurance policy for the benefits of the debtors, spouse, children or other dependents.
 - f. Workers Compensation pursuant to S.C. Code Ann. 42-9-360
 - g. Public Aid and Assistance pursuant to S.C. Code Ann. 43-5-190
 - h. Crime Victim's Compensation pursuant to S.C. Code Ann. 16-3-1300
 - i. Partnership Property pursuant to S.C. Code Ann. 33-41-720.
15. Other Federal Exemptions include:
- a. Social Security paid or payable 42 U.S.C. 407
 - b. Veteran's benefits 38 U.S.C. 3101
 - c. Disability or death compensation for government employees 5 U.S.C. 1830
 - d. Civil Service retirement annuity 5 U.S.C. 8346
 - e. Armed Services retirement or retainer pay annuity 10 U.S.C. 1440
 - f. Military survivor annuity, 10 U.S.C. 1450
 - g. Foreign service retirement and disability 22 U.S.C. 4060
 - h. Annuities for survivors of judicial officials 28 U.S.C. 376
 - i. Longshoremen's and harbor workers compensation and benefits, 33 U.S.C. 916

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- j. Benefits from Servicemen's or veteran's Group Life Insurance 38 U.S.C. 770(g)
- k. War risk hazard compensation benefits 42 U.S.C. 352(e)
- l. Railroad retirement annuity for supplemental annuity 45 U.S.C. 231(m)
- m. Railroad workers unemployment compensation 45 U.S.C. 352 (e)
- n. The Clothing of seamen 46 U.S.C. 1110
- o. CIA retirement 50 U.S.C. 403

G. Valuation of Security Interest

Section 506 determines the actual amount of a secured claim, but does not govern if the claim itself is specifically allowed. A creditor is secured if it has a lien on the property or if the property is subject to setoff pursuant to Section 553. The creditor is secured to the value of the creditor's interest in the property or the extent of the amount of setoff. If the amount of the collateral is less than the claim, then the creditor is unsecured for the remainder of the claim. 506(b) states that if the value of the collateral exceeds the amount of the creditor's claim, then the creditor's claim can be increased by expenses and interest incurred by the creditor. 506(c) requires that the Trustee charge the secured creditors for certain necessary expenses to preserve the property, 506(d) summarily voids liens secured by claims that are not properly allowed claims.

A debtor's Chapter 13 property is valued according to the cost a debtor would incur in obtaining a like asset for the same use. This is also known as replacement value. Determining the replacement value requires deductions for certain costs including warranties, storage and reconditioning. *Associates Commercial Corp v. Rash*, 520 U.S. 953 (1997).

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Replacement value for a vehicle may be calculated by averaging wholesale values in the “blue book” and then by adjusting the value according to other evidence introduced by the parties. *In re Getz*, 242 B.R. 916 (B.A.P. 6th Cir. 2000).

Valuation of collateral securing a creditor's claim is flexible and is not limited to a single point in time for purposes of determining whether a creditor is entitled to accrue interest under 506(b). *In re T-H New Orleans Ltd. Partnership*, 116 F.3d 790 (5th Cir. 1997).

Under 506(b) no recovery exists for postpetition interest on an oversecured claim, but recovery of reasonable fees and costs are permitted. *United States v. Ron Pair Enterp. Inc.*, 489 U.S. 235 (1989).

The Chapter 11 debtor in possession may not surcharge an oversecured bank's collateral to pay debtor's attorneys of the services are not necessary and do not confer a benefit to the banks. *In re Compton Impressions, Ltd.*, 217 F.3d 1256 (9th Cir. 2000).

H. Treatment of Secured Claims in Chapter 11 Plans

In Chapter 11 Bankruptcy, The debtor usually files the plan pursuant to Section 1121. The plan must place creditors into substantially similar classes pursuant to 1122. Secured Creditors usually have their own class. Section 1123 provides that the plan may impair or leave unimpaired any class of secured or unsecured claims, (1123(b)(1) but if the plan leaves a class unimpaired, then the plan must specifically state it. (1123(a)(2).) Section 1124 defines an unimpaired class as a class that is completely protected under the plan. Unimpaired classes are deemed to have protected the plan, as those creditors will receive the full amount of their security interest. Section 1129(a)(8).

Claims may be classified separately if the claims are not substantially similar, if there are good business reasons for doing so, or if in the claimants have sufficiently different interests under the plan. Claims may not be classified separately solely in order to gerrymander an affirmative vote on reorganization. *Matter of Wabash Valley Power Assoc.*, 72 F.3d 1035 (7th Cir. 1995) *cert denied*, 519 U.S. 965 (1996).

In determining whether a classification is reasonable, the court should look to purposes that classification serves: (1) voting to determine whether a plan can be confirmed; and (2) treatment of claims under the plan. Each

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class must represent a voting interest that is sufficiently distinct to merit and separate voice. *John Hancock Mutual Life Ins. Co. v. Route 37 Bus. Park. Assocs.*, 987 F.2d 154 (3d Cir. 1993).

Any alteration of rights constitutes an impairment, even if the value of the rights is enhanced. *Matter of Wabash Valley Power Assoc.*, 72 F.3d 1035 (7th Cir. 1995) *cert denied*, 519 U.S. 965 (1996). A claim is impaired unless the plan does not alter the legal, equitable, and contractual rights to which a claim or interest entitles the holder. *In re Windsor on the River Assoc. Ltd.*, 7 F.3d 127 (8th Cir. 1993).

The purchase of claims for the purpose of securing the approval or rejection of a plan is not per se bad faith.

In re 255 Park Plaza Assocs. L.P., 100 F.3d 1214 (6th Cir. 1996).

A postpetition secured lender is not entitled to vote on a plan of reorganization. *In re Kliegl Bros. Univ. Elec. Lighting Co.*, 149 B.R. 306 (E.D.N.Y. 1992).

When all requirements for a confirmation of a reorganization plan are met except for 1129(a)(8), the bankruptcy court must confirm the plan despite the objection of an impaired class or classes so long as the plan does not discriminate unfairly and is fair and equitable with respect to the impaired classes. *In re Bonner Mall Partnership*, 2 F.3d 889 (9th Cir. 1993).